

Monkfish:

Buyers look for frozen monkfish tails (which are cut from the imported whole fish), IQF or in 10 kg blocks, IWP, skinless or with the skin-on; the individual weight categories are under 1 kg, 1-2 kg, and 2 kg and over. IQF fillets, weighing about 800 grams, also find a ready market. Some buyers are interested in the possibility of supplying individual portions of a specified weight (approximately 200 grams in many instances). Generally, the buyers are wholesalers, processors (prepared dishes), the suppliers to corporations and institutions, and possibly freezer centers.

Pike and Other Freshwater Fish:

There is a market for frozen pike and frozen fillets. Canada is virtually the only supplier to France with customs duty of 8-9 percent on pike products. Most whole pike are sold to supermarkets, either direct or through importers. The majority is sold to processors, either direct or through wholesalers, to be used in making various prepared dishes, including the traditional "quenelles". The out look is also promising for perch fillets, horse mackerel, arctic char and whitefish.

Frozen Eels:

Frozen eel imports into France are purchased by the smoked products sector and must compete with other smoked fish products. There is a customs duty of 3 percent on frozen eels.

FOR FURTHER INFORMATION:

**Canadian Embassy
35, avenue Montaigne,
Paris, France 75008
Tel:(011-33-1) 47-23-01-01
Telex 280806
Fax:(011-33-1) 47-23-56-28
Mr. Yannick Dheilily
Commercial Officer**