

SELECTED POST WORKLOAD AND RESULTS
FY 86/87
APRIL 1986 - MARCH 1987

CANADIAN EXPORT ENQUIRIES	CANADIAN BUSINESS VISITORS	LOCAL INVESTMENT ENQUIRIES	PROMO PROJS	RPTS TO OTT	BUS REP'T \$MN	AGENCY APPT'D
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MIDDLE EAST

ABU DHABI (2.90 FY)

FY/qtr							
86/1	0	0	0	0	0	0	0
86/2	18	0	0	0	0	0.1	2
86/3	142	32	60	7	6	19.2	4
86/4(closed)							
* Post Total *	---	---	---	---	---	---	-
	723	72	95	16	32	19.3	6

AMMAN (2.95 FY)

FY/qtr							
86/1	243	48	10	5	3	0.8	3
86/2	280	0	11	0	0	0.2	5
86/3	154	61	17	6	15	1.1	6
86/4	144	66	20	6	16	0.8	2
* Post Total *	---	---	---	---	---	---	--
	821	175	58	17	34	2.9	16

CAIRO (3.93 FY)

FY/qtr							
86/1	856	271	36	10	28	8.1	0
86/2	799	0	11	3	6	31.0	0
86/3	804	256	19	2	9	5.8	0
86/4	750	267	26	4	1	3.2	5
* Post Total *	----	----	---	---	---	---	-
	3209	794	92	19	44	48.1	5

TEL AVIV (3.00 FY)

FY/qtr							
86/1	96	9	22	6	0	2.3	0
86/2	101	28	7	4	2	0	0
86/3	0	0	0	0	0	0.1	0
86/4	149	19	30	1	1	9.7	0
* Post Total *	---	---	---	---	---	---	--
	346	56	59	11	3	12.1	0