

PROGRAM RESULTS: ASIA & PACIFIC

BUSINESS ACTIVITY

During the October-December 1988 period sixteen posts reported the following business activity:

1. 155 EXPORT SALES WORTH \$756 MILLION
2. 96 NEW BUYING CONNECTIONS/AGENCY AGREEMENTS WORTH \$21 MILLION
3. 18 NEW JOINT VENTURES/LICENCING AGREEMENTS WORTH \$246 MILLION
4. 3 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA WORTH \$64 MILLION
5. 5 CANADIAN INVESTMENTS IN TERRITORY
6. 12 TECHNOLOGY TRANSFERS WORTH \$187 MILLION

HIGHLIGHTS:

- o \$ 55 million sale of telephone equipment (Melbourne)
- o \$ 50 million sale of power boilers (Bangkok)
- o \$ 48 million sale of thermal power equipment (Shanghai)
- o \$120 million hydro project (Beijing)
- o \$180 million software joint venture (Tokyo)
- o \$ 35 million sale of aircraft simulator (Tokyo)

KEY STATISTICS: for the sixteen posts reporting workload information

Missions Reporting To

		PST	PNC/PNJ
No. Trade Enquiries	Cdn	3678	3389
	Local	3679	3587
No. Investment Enquiries	Cdn	101	145
	Local	140	266
No. Business Visitors	Cdn	1735	1614
	Local	1998	2219