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Leaders in a second grade — GOOD LUCK and ST. LAWRENCE.

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Style and finish equal to imported cards.

Advertising Cards of all sorts-Novel Designs.

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EUROPE: L. & C. Hardtmuth—L. E. Waterman Co

CANADA: L. E. Waterman Co.—L. & C. Hardtmuth

In Europe, L. & C. Hardtmuth handle Waterman Ideal Fountain Pens. In this country we handle Hardtmuth's Koh-I-noor and Mephisto Pencils. We carry EVERY grade of Koh-I-noor and Mephisto pencils in Stock—Koh-I-noor pencils from 9H to 6B, to say nothing of "Shorthand" and "Account Book;" Mephisto pencils with and without mouthpiece in Violet, Red, Black, Blue and Green copying lead. We will be only too glad to supply very effective Advertising Matter with any goods shipped you.

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