

say we are proud of the results gained in the short space of two years and a half.

Good has come out of evil. The unfair discount on the Readers is what brought a few together in January, 1885, with the result that the Association was formed.

What has been done?

First—We have won the prime object of organization in obtaining a fair and reasonable discount on all school books published since the formation of the Association.

Second—We have welded together in different localities a band of brotherhood that was seemingly impossible. Brantford is a notable example of this: where men got up in the morning feeling towards each other as though they were enemies, before sunset were on better terms than any other five men in any business in the same city.

Third—We have secured from two leading daily papers equitable and fairer terms for the trade.

Fourth—We have defeated the attempt to interfere with the welfare of the trade in the effort to put a prohibitory duty on cheap books and an arbitrary and unfair duty on envelopes.

Fifth—We have in a great measure secured a great change in the manner of wholesale houses selling at retail. We are aware that there are people who will not believe good of anybody who will question this statement, but we know whereof we write, and can prove our statement beyond the shadow of a doubt.

Sixth—We have gained the official recognition of the Minister of Education, who declared at the interview last December, that had the Association been in existence prior to the adoption of the new Readers, consultation would be had as to the price to the retail trade.

Seventh—And we might almost say the best we have in this number, the official statement of the books authorized for use in the Public Schools of this Province.

Every dealer in books and stationery in Ontario has received, and will continue to receive, financial benefit from the work done.

No other organization in any land of which we know, has done so much for a trade in the short time of its existence.

And yet these few men who officer the Association have in two and a half years done nothing!

Now as reasonable rational men and women, we ask you if it is right to still withhold your sympathetic support? It is a trifle, this dollar a year, to have to write so much about. It is not so much the money, it is the moral support that the officers of the Association would feel that they had when pressing for the remedy of any grievance. Under the circumstances,

we feel necessitated to say that after all that has been done, all that we hope to do, and considering the negative power of non-co-operation—he who is not with us is against us.

—o—

The article now read should be at once acted upon. It is only necessary to send one dollar to the Secretary who will find two members of the Association to propose the applicant. This will constitute membership.

—o—

As some have an abhorrence of anything savouring of organization, a new class of affiliated membership can be formed at the next annual meeting if a sufficient number show their desire for it, to be styled Associate Members, paying the same fee as the other class, but not in any way responsible for the action of the body.

—o—

It would be a graceful recognition of the work done by our Ontario Executive for some of those outside of this Province to become members of this new class. We would highly appreciate the compliment.

—o—

Toronto dealers who wait till they are asked, know well where the Secretary's office is. Their personal application or communication by mail will meet with prompt recognition.

—o—

AT FULL TIDE.

No object that the Ontario Association has had in view has been more prominent, and none has been more persistently sought than the receiving notice, at the earliest possible day, of any changes in school books. Hence, when in December last the Minister of Education promised that our requests would be granted, we were very much pleased. The realization of our hopes appears to-day in this number in the notice given of changes to take effect in September, thus giving two full months' notice. In addition to the newly authorized books, we also give a list of all those that have previously received the sanction of the Minister. The reason for publishing the full list is manifest. It is a handy mode of reference for every dealer, and it is particularly needed in cases where teachers who imagine they know better than any one else the books that can be used in the schools. In some neighbourhoods it is often the case that a new teacher with a hobby must have a book that has never before been used in the school. He insists on the dealers laying in a stock of his favourites, often to the dealer's loss.

The school-book business is now, as far as the book trade is concerned, with the exception of the Readers up to the fourth, on a very satisfactory basis, as re-