

## THE FARMER'S ADVOCATE AND HOME MAGAZINE.

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DOMINION.

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often the homesickness for the old faces and the "old familiar scenes" has its clutch upon the heart when the face tells it not. A strange land, strange customs, strange faces, strange hearts, and more than likely a dearth of money when money too often means "friends," social recognition, comfort itself. Let us put ourselves in the place of such wanderers; imagine ourselves afar in a foreign land under just such conditions—longing for the old home, the neighbor plowing over the fence, the old beech at the gate, the lilacs up the lane, and the catbird gurgling its heart out among the apple blossoms. Let us see the cold faces, catch the half-hidden smile at our awkwardness, and know that nowhere is there the heart that will take us to itself. Let us realize all this and be kind. Let us not fail in the duty our humanity demands of us. Canada glories in her imperialism. May she also glory in a cosmopolitanism which will understand a whole world, and the human heart of a world which is, after all, in all lands, but one.

### As a Magazine.

Enclosed please find \$1.50, payment of my subscription to March, 1906. To say that I am much pleased with your paper is putting it very mildly indeed. As an agricultural paper and home magazine I do not think it can be beaten. I think it will do anyone good to read that "Quiet Hour" a time or two every week. Wishing you continued success.

FRANK SUTHERLAND.

Middlesex Co., Ont.

### If You Want Anything

AND DON'T KNOW WHERE TO GET IT, AN ADVERTISEMENT IN THE "WANT AND FOR SALE" COLUMN OF THE "FARMER'S ADVOCATE AND HOME MAGAZINE" WILL GET IT FOR YOU. THE FARMER'S ADVOCATE AND HOME MAGAZINE, LONDON, ONT.

### Publishers' Announcement.

[From our Manitoba and Western Edition.]

We have pleasure in presenting herewith the halftone portrait of Mr. R. J. Deachman, who comes West this month to take charge of our business and editorial office in Calgary, Alta. Mr. Deachman, who boasts a good Scotch pedigree, is a native of the famous farming County of Huron, in Western Ontario. Entering the Ontario Agricultural College in the fall of 1901, he early impressed faculty and students as being a man of exceptional talents as a speaker, writer, and all-round man of affairs. At the conclusion of his sophomore year he was elected as assistant editor of the College organ, the O. A. C. Review. Upon the resignation of the editor-in-chief in the middle of the College year, Mr. Deachman stepped into control as managing editor, in which capacity he served for a year, and, assisted by a strong staff, distinguished himself and his class by effecting a marked improvement in the paper, establishing for himself an enviable journalistic reputation as a "man who does things." An occasional contributor to the columns of the "Farmer's Advocate," Mr. Deachman has also spent two summer seasons in the West representing the paper in a business and editorial capacity, so that he is no "tender-foot." Having recently completed the regular four years' course at the College, and declined several tempting offers in other directions, the farmers and ranchmen of these great new Provinces about to be, will learn with satisfaction of his decision to return to the West, identifying himself regularly with our already strong staff in the work of promoting the interests of the paper and of Western agriculture.



R. J. Deachman, B. S. A.

Appointed associate editor of the "Farmer's Advocate and Home Magazine." In charge of our editorial and business branch office at Calgary, Alta.

### Graduates in Agriculture.

The University of Toronto has announced the results of the various annual examinations for degrees, including that of the graduating class at the Ontario Agricultural College. The following, representing Ontario, Nova Scotia, Newfoundland, Pennsylvania, and the Argentine Republic, have completed the examination in agriculture entitling them to the degree B. S. A. (Bachelor of Scientific Agriculture): R. J. Deachman, Gorrie, Huron, Ont.; R. G. Baker, Philadelphia, U. S. A.; H. G. Bell, Orangeville, Dufferin, Ont.; B. Bustamante, Argentine Republic; E. D. Eddy, Scotland, Brant, Ont.; C. W. Esmond, Blessington, Hastings, Ont.; J. Evans, Randolph, Simcoe, Ont.; R. E. Everest, Scarborough, York, Ont.; J. Granel, Argentine Republic; A. J. Hand, Stanton, Dufferin, Ont.; J. B. Hoodless, Hamilton, Wentworth, Ont.; T. B. R. Henderson, Rockton, Wentworth, Ont.; J. E. Howitt, Guelph, Wellington, Ont.; A. Irvine, Habermehl, Grey, Ont.; H. H. LeDrew, St. John's, Newfoundland; A. Leitch, Cornwall, Stormont, Ont.; W. J. Lennox, Newton Robinson, Simcoe, Ont.; H. McFayden, Caledon, Peel, Ont.; W. C. McKillican, Vankleek Hill, Glengarry, Ont.; A. W. Mason, Norwich, Oxford, Ont.; R. E. Mortimer, Honeywood, Dufferin, Ont.; G. B. Rothwell, Ottawa, Ont.; N. A. Rudolph, Jamaica, B. W. I.; R. W. Wade, Smithville, Lincoln, Ont.; G. G. White, Grand View, Brant, Ont.; R. H. Williams, Dundalk, Dufferin, Ont.

The following are required to pass supplemental examinations before completing the examination in agriculture: French—P. E. Brereton, Bethany, Durham, Ont.; Botany—F. M. Logan, Amherst, N. S.

### A Farmers' Manufacturing and Supply Company.

To the Editor "Farmer's Advocate":

Sir,—Since writing my article on co-operative purchase of supplies, which appeared in the "Farmer's Advocate" of May 18th, I have heard of and investigated the "Farmers' Manufacturing and Supply Co., Ltd.," which has its head office at Durham, Ont., with branches at Galt, and, I believe, Paris. This company, though it does not so call itself, is almost a perfect co-operative organization, and, though it has been operating less than a year, has over five hundred farmer members. The facts as I have found them are most encouraging for all who hope for great results for co-operation in Canada, as well as to those who want to know what to do in order to benefit as soon as possible by co-operation.

#### THE FACTS.

The Farmers' Manufacturing & Supply Co., Ltd., is an association of farmers, incorporated under the ordinary act of limited liability companies, for the objects of purchasing supplies for shareholders, manufacturing such supplies if necessary, and possessing other wide powers. It provides in its charter, however, that no member may hold more than five shares, and as the shares authorized number 5,000, at \$20 each, it is impossible for any one man or small group of men to control the company. It is a farmers' company, and must always remain such. The directors number five, and the present officers are: President, George Biney (ex-Warden), Grey County; Secretary-Treasurer, Mr. MacIntosh, of Durham; Managing Director, T. Livingston, Durham; and other well-known farmers of Western Ontario.

The policy of the company has been to buy all supplies required by members, so far as is found practicable, at the best terms possible, and to sell them to members at a rate that enables the company to pay expenses, and, perhaps, a small dividend, this rate effecting a large saving to the shareholder on everything bought. With the present 500 members the company is able to make very satisfactory terms in buying, as the following comparative prices will show:

Article.	Regular cash price.	Company's price to shareholders.
Wagon (best) .....	\$68 00	\$56 00
Buggy (best) .....	80 00	68 00
Buggy (second grade) .....	68 00	58 00
Hay rake (side delivery) .....	58 00	47 30
Hay loader .....	58 00	47 30
Mowing machine .....	50 00	38 50
Hay tedder .....	45 00	35 00
Walking plow .....	13 00	10 00
Windmill .....	85 00	55 00
Cream separators:		
350-lb. ....	70 00	48 00
450-lb. ....	90 00	61 00
600-lb. ....	110 00	68 00
Woven wire fencing, No. 9 wire, per rod .....	56	42

Cement, a saving of 15 cents per barrel; coal, saving of 40 cents per ton; harness, from 10% to 20%. Similar savings of substantial amounts are secured in sewing machines, washing machines, pianos, stoves, furnaces, etc.

These figures I got (most of them) from farmers who have bought the articles named. One or two special instances might be given. Mr. T. J. Clump, near Galt, bought 160 rods of No. 9 woven wire fencing, and saved \$22.40 on the one purchase, within three weeks of buying his share for \$20.00. Mr. Twombly, of Durham, bought 500 rods of another grade of wire at 88 cents per rod, saving a total of \$60.00.

The company is growing rapidly, as is to be expected. As the capital is limited by the charter to \$100,000, which makes it impossible for more than 5,000 farmers to become shareholders, it will probably be necessary to change the charter to admit of larger membership.

A word as to the way business is conducted: The buying is done by the head office at Durham, prices being thus secured that are impossible in the case of small local purchasers or agents. Shareholders anywhere may post their orders direct, or leave them at the branch stores in the nearest town, and the goods are got by them either at the stores or at the station. Cash or note is the rule for payment on purchases, as being the most economical way of running the business.

So far as I can see, this company of organized farmers cannot fail in their project, because they are succeeding splendidly now, and because a growing membership steadily increases the united power that benefits each one. It is not the ideal plan of organization I had outlined, but it has got results, and results are what I had in view in suggesting the methods of organization I did.

It has occurred to me that there may be many other co-operating organizations of farmers in Canada, as well as this, and that members of such organizations should give an account thereof to the readers of the "Farmer's Advocate." AUSTIN L. MCCREDIE.