

carried out, will make the Agricultural Department one of great service to the Province. I shall briefly refer to two of these which I consider of the greatest importance. One concerns the creation of a Commercial Branch of the Agricultural Department. It would be the duty of such an office, or Market Bureau, to collect market news and disseminate them efficiently among the farmers; to organize the co-operative movement; to hear complaints and to adjust differences between the farmers on the one hand and commission men and transportation companies on the other, and gradually to develop a commercial or marketing service for the farmer. Another measure to which I shall here refer is a more complete organization of the Agricultural Department's educational service. The training of our farming communities for the business of farming should be systematized by district instructors, and include not only the farmers, but also the children of our high schools and common schools. Such a system should include the teaching of improved methods, as well as experimental work to try out under farm conditions the results of research work carried out in the Agricultural Colleges, and it should be conducted by actual demonstration rather than by lectures. Members of the Agricultural Commission made special observation of work carried on along these lines in the Province of Ontario, in the States of Wisconsin and Washington, and in Ireland. The uplifting influence of this educational work on the entire life of the people must be observed in order to be estimated at its full value. It is evident that it has had great influence in promoting co-operative enterprises.

### CO-OPERATION NEEDED

"If there is any one thing the farmers of this Province need to realize more than anything else it is that they will have to co-operate. At present the farmer conducts his business under the most unfavourable conditions. He buys his raw material in the retail market and sells his finished product in the wholesale market. No manufacturer would dream of carrying on his business successfully along such lines, and yet this is the position of the farmers in British Columbia today. It is hoped that this Act in some measure will provide our farmers with the means of organizing a commercial system adequate to meet the demands of present market conditions.

"When I was travelling in Denmark I was greatly impressed with a motto which I noticed over all the Folk High Schools and the public schools in that country. It was this: 'Do it for Denmark's sake.' I believe that in this country we need to keep before us a motto of similar purport. I feel we have a perfect