

#### BIOGRAPHY OF

He was not a hard-hearted man. He was not without sympathy. He was glad to help and did help. Many a young man got his start through him, and many a struggling cause was lifted out of trouble. But he had little sympathy with those who were too willing to take assistance in order to save themselves from effort. "Do it yourself," that is the way of success. That is the way to acquire strength and fortitude, that is the way to win esteem and commend one's self.

As he thought of his own history and how, unaided, he had accomplished many a difficult task, had conquered a hostile situation, had stormed the gates that barred the entrance to some desired possession, it seemed to him out of that experience and all it meant to him, a good thing to cry out to the young men just beginning their life's struggle, "Do the work yourself; don't depend on others."

It is advice well worth considering. There is a tendency, against which youth cannot be too vigilant, to build one's life upon what others may do for us. For in the struggle of life what we need is strength and the more we lean upon others the weaker we become. The French have an excellent motto—"Help yourself, and heaven will help you." And if a man aims at usefulness or position or wealth he cannot follow a better principle. It is by pushing one's own fortunes, doing one's own thinking, earning one's own living, originating and carrying out one's own plans that one comes to confidence and power and influence. All