

## Exhibit 6.1 Regional Split of Contracts by IFI, 1994-1998

BANK	AFRICA	ASIA	L. AMERICA and CARIB.	EUROPE	OCEANIA
WB	\$222 206 455	\$481 561 794	\$93 631 330	\$55 117 780	\$10 611 423
	461 contracts	169 contracts	123 contracts	53 contracts	5 contracts
IDB			\$126 838 238		
			142 contracts		
AFDB	\$89,436,845				
	53 contracts				
ASDB		\$98 310 904			\$180 985
		199 contracts			1 contract
CDB			\$16 953 692		
			20		
Total	<b>514 (41.9)</b>	368 (30.0)	284 (23.2)	54 (4.3)	6 (.5)
Total value	\$311 643 300 (26.0%)	<b>\$579 872 698 (48.5%)</b>	\$237 423 260 (19.9%)	\$55 117 780 (4.6%)	\$10 792 408 (.9%)
Adjusted Total*	\$268 861 535 (33.2%)	<b>\$275 046 779 (33.9%)</b>	\$199 603 260 (24.7%)	\$55 117 780 (6.8%)	\$10 792 408 (1.3%)
Average contract value	\$606 310	\$1 575 741	\$833 064	\$1 399 958	\$1 798 735
Average contract value (using adj. total)	\$524 096	\$757 705	\$700 362	\$1 399 958	\$1 798 735

\* adjusted to exclude 5 extreme values, totals in US\$

### 6.2 Detail of Canadian Contracts by Category, by Region:

#### Africa:

*In spite of the fact that 41.9% of the contracts in the database were in this region, only 25% of the goods contracts were in Africa. By way of contrast, 46% of Canadian contracts for services were in Africa. In fact, services represented 87% of the contracts earned by Canadian firms or consortia in Africa.*

Only 11% of the contracts earned in Africa were for goods and equipment, in contrast to a