

- Equipment is to be installed in an area under strict security control, e.g., an area close to military facilities or an area that has severely restricted access.
- Equipment is to be installed in a location that is unusual in light of the type of equipment.
- An unusual request from a customer concerning shipment or labelling of goods.
- Unusually favourable payment terms, e.g., a higher price or better interest rate than in prevailing market, or a lump-sum cash payment.
- A request from a customer for excessive confidentiality regarding final destination or details of products to be delivered.
- An order for safety or security devices/ measures that are excessive in light of the nature of equipment.
- Requests for devices not usually necessary, e.g., excess spare parts, or lack of request for devices usually needed if either are without convincing explanation for deviation from regular demands.
- A lack of request for a performance guarantee, warranty or service contract.
- A lack of usual request for technical experts' assistance or training for the installation or operation of equipment.