

The Industrial Cooperation Program is divided into two sections:

Long-Term Business Collaboration

One section of the Division supports Canadian firms (mostly manufacturers) that are interested in long-term business collaborations through starter studies, viability studies, technology transfer facilities and project support.

a) *Starter Studies*

A starter study is a preliminary analysis of the factors relevant to the establishment of a long-term business cooperation arrangement. Before applying for CIDA assistance, the interested Canadian company has to identify specific opportunities and potential partners in the Commonwealth Caribbean.

b) *Viability Studies*

A viability study can be funded by CIDA if positive results are obtained from a starter study or the equivalent. A viability study should be designed to take the company to the conclusion of its negotiations for a joint venture.

c) *Technology Transfer*

A Canadian technology transfer facility (CTTF) can contribute financial assistance in support of proposals for the adaptation and testing of technology. Canadian manufacturers can be helped to adapt and demonstrate their technology in a Commonwealth Caribbean country as part of the planning of joint venture arrangements.

d) *Project Support*

Once a joint venture has been legally constituted and locally established, the project support facility (CPSF) can offset certain costs to be incurred in the early stages of an operation in the industrial and commercial environment of the Commonwealth Caribbean, beyond those usually incurred in a similar venture in more industrialized countries.

Project Definition Studies

Another part of the Industrial Cooperation Program can provide assistance to Canadian firms (mostly consulting companies) to carry out project definition studies for capital projects. This section