

Name: Krueger Metal Products
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U.S.A.
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- Imports office furniture from Italy, France, West Germany and the Netherlands.
- Price and design are major considerations in the decision to import.
- Has never tried Canadian products.
- Prefers to be contacted by the Canadian firm via brochures, trade fairs and/or industry publications.
- Participates in the NEOCON trade fair in Chicago and Westweek trade fair in Los Angeles.
- Reads *Interiors* and *Interior Design*.
- Actively seeking sources of supply for office seating furniture.