REPORT 4
89/05/10

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :521-ISLAMABAD

004-DEFENCE PROGRAMS,PRODUCTS,SERV
PAKISTAN

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
INVESTIGATION AND REPORTING UPON PAKISTAN ARMY PROCUREMENT PROCESS.	BETTER KNOWLEDGE ABOUT THE PROCUREMENT PROCESS LEADING TO BETTER PREPARED EXPORTERS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1 1)POSSIBLE VISIT OF ARMY SIGNAL CHIEF TO CANADA 2)RAST/ASSIST SYSTEMS FOR PAKISTAN NAVY SHIP 3)MBB PROPOSAL TO MINISTRY OF DEFENCE FOR SUPPLY /ASSEMBLY OF MBB HELICOPTER.	1)ARMY SINGLA CHIEF VISITED CDA ON INVITATION OF CDN MARCONI CO. POST HELPED TO ARRANGE THE VISIT 2)POST HELPED TO SUBMIT INDAL TECHNOLOGIES RAST SYSTEM BID TO PAKISTAN NAVY. 3)POST HAS RAISED SUPPORT FOR MBB AT APPROPRITE FORUMS DURING CALL
QUARTER: 2 -----	
QUARTER: 3 Arrange for HOM to call on Secretary Defence Production Lt. Gen.Talat Masood.	Contact established between HOM & Sec.Def.Prod. This will allow Post to have a better access to contact in military establishment in order to obtain timely info on procurement.-Invitation to Sec.to visit Cda along w/del.of Sen.def.officers
QUARTER: 4 -----	