19/12/89

DEPARTMENT OF EXTERNAL AFFAIRS

PAGE: 37

RPTC1

TRADE AND INVESTMENT PROMOTION PLANNING SYSTEM

90/91 SECTOR/SUB-SECTOR HIGHLIGHTS

Mission: ATLANTA Market: UNITED STATES OF AMERICA

Sector: INDUSTRIAL MACHIN, PLANTS, SERV.

Sub-Sector: ALL SUB-SECTORS

Market Data	2 Years Ago	1 Year Ago	Current Year (Estimated)	Next Year (Projected)
Market Size Canadian Exports Canadian Share of Market	20560.00 \$M 360.00 \$M 2.00 %	22500.00 \$M 421.00 \$M 2.00 \$	25000.00 \$M 550.00 \$M 2.00 %	27500.00 \$M 750.00 \$M 3.00 %

Cumulative 3 year export potential for CDN products in this sector/subsector: 1-3

\$M

Major Competing Countries Market Share

UNITED	STATES OF	AMERICA	62.00	ક
EUROPE			14.00	ቆ
JAPAN	• *	• .	8.00	ક્ષ
KOREA			4.00	ક્ષ
TAIWAN			2.00	ક્ષ

Current Status of Canadian exports in this sector/subsector: Well established and growing

Products/services for which there are good market prospects:

- 1. General machinery
- 2. Material handling
- 3. Environmental
- 4. Engineering
- 5. Metal processing
- 6. Robotics CAD CAM
- 7. Tools and hardware
- 8. Package equipment
- 9. Investments
 10. Security equipment