

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 4TH QUARTER OF 1986 (B64)

Summary for REGION: LATIN AMERICA AND CARIBBEAN

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
	CANADA-BASED		LOCALLY-ENGAGED			
	TRADE	NON-TRADE	TRADE	NON-TRADE		
	%	%	%	%		
A. Servicing Export Enquiries						
from Canada	21.4	0.0	35.9	0.0	16.38	4064 (Enquires)
from Territory	10.1	0.0	19.2	0.0	8.38	2766 (Enquires)
B. Export Promotion Projects and Events	6.8	0.0	6.5	0.0	3.80	183 (Projects/Events)
C. Other Trade Development Activities	8.9	0.0	9.4	0.0	5.21	
D. Promotional Projects	10.6	0.0	10.3	0.0	5.96	51 (Fairs/Miss/Conf.)
E. Servicing Investment Development						
from Canada	1.7	0.0	0.8	0.0	0.69	61 (Enquiries)
from Territory	0.6	0.0	0.7	0.0	0.36	39 (Enquiries)
F. Service to Government						
External Affairs	11.9	0.0	6.3	0.0	5.15	206 (Reports)
OGDs,Provinces,ETC	6.6	0.0	3.9	0.0	2.96	258 (Contacts)
G. Administration						
Program Management	9.0	0.0	0.9	0.0	2.78	
Leave,Professional Dev.	7.2	0.0	5.7	0.0	3.67	
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Total TID Program	94.8	0.0	99.6	0.0	55.34	
H. Other Programs	5.3	0.0	0.6	0.0	1.66	
Canadian Business Visitors:	963					
Local Business Visitors:	1733					
Trade Officers:	57					
Non-Trade Officers:	0					

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS