

## SIR JOHN AIRD VISITS VANCOUVER. (Continued from page 4)

Last spring Sir John took a trip to South America, looking over the field in the interest of his own bank and that of the Canadian manufacturers, and was tremendously impressed with the possibility for Canadian trade with South American countries. The Americans were fast developing and making permanent connections at strategic South American points, and largely supplanting British and particularly German manufactured articles. Sir John was firmly of the opinion that Canada could compete with other countries in a large number of ways in the fast growing trade of South America.

## OKANAGAN TELEPHONE COMPANY DECLARES DIV-IDENDS.

The Okanagan Telephone Company, a concern whose headquarters are in New Westminster where most of the stock is held, has declared a dividend at the rate of 5 per cent. per annum for the first half of this year. This is one per cent. better than in the last half of the previous year.

The company has recently secured from the Provincial Government permission to make certain increases in the rates. These, however, only went into effect on August 1 and were therefore not instrumental in increasing the company's dividends. The company produced satisfactory evidence that these increases are necessary in order to maintain an efficient service, and the government expert as concurred.

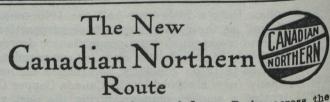
Mr. B. K. Sandwell, managing editor of the Financial Times, Montreal, is a visitor to British Columbia. While in Vancouver during the week he addressed the Rotary Club at the Hotel Vancouver.

## No Wonder You Rely on the Telephone

Your Telephone is better than postal facilities, because it brings your answer without a moment's delay. While to telephone is to talk to the party wanted, it is even better than a face-to-face conversation, because you have not to go to the person to whom you wish to talk. You simply walk to your Telephone, and Central does the rest.

Day and night it is available—far or near the party wanted may be, it is all the same to the Telephone.

## British Columbia Telephone Company, Limited



THROUGH Mount Robson and Jasper Parks, across the prairies through the most fertile grain belt in the world to Winnipeg, Toronto, Ottawa, Montreal and Quebec.

CONNECTIONS at Winnipeg and Duluth for Central States, at Toronto and Montreal for Eastern States and Atlantic Ports.

FINEST TRAINS, electric Lighted Standard and Tourist Sleepers, also Dining Car.

For Tickets, Literature and Information, apply to DISTRICT PASSENGER AGENT 605 Hastings West Phone Sey. 2482 Vancouver