

The New System.

The following druggists have been prompt in adopting the newest and best method of encouraging a cash trade in their stores. Each cash customer receives a printed rebate check issued by the latest National Cash Register. The check is dated, the amount of the purchase printed on it, with a request like this: "Return \$5 in checks and get 25 cents in trade." The register prints a detailed list of the sales as well as giving the day's total sales. Also keeps accurate account of all charges, collections, and disbursements, and so prevents many mistakes. When may we add your name to the list?

H. F. McCarthy, Ottawa.

C. H. Cotten, Toronto.

D. M. Waters, Belleville.

W. S. Dettlor, Napanee.

R. S. Shilington, Ottawa.

Dickson Drug Co., Jas. Findlay, Pembroke.

John T. Wait, Arnprior.

Jos. Clark, H. H. Hough, Renfrew.

W. H. Medley, Kingston.

M. Patterson, Almonte.

W. G. Smith, Guelph.

R. B. W. Robinson, Ottawa.

Magazines.

FRANK LESLIE'S POPULAR MONTHLY FOR JULY.—Many very attractive and beautifully illustrated articles are given in *Frank Leslie's Popular Monthly* for July, and also several excellent short stories. The leading feature is a description of General Robert E. Lee's part in the battles of Fredericksburg and Chancellorsville, written by Colonel John J. Garnett, of the Confederate States Artillery, and forming the sixth paper in the magazine's great "Lee Series." The article is profusely illustrated with portraits and battle scenes. The Isle of Man is described in an interesting article; Mrs. A. A. Stowe chats entertainingly of the Lick Observatory; there is a splendid department for young people, containing short stories and poems, and the continuation of a serial by Horatio Alger, jr.; and there are several other attractive features.

"Surf" Sea Salt

is a new 150. pkg., put up in 1 doz. 5 lb. pkgs. per case. Price, \$1; per gross (12 cases) \$11. Wholesale houses sell it. Pkg. is a new patent cardboard one, and handsomely printed. Sales of first week in Toronto 120 cases. The salt is clear as glass and of a size that dissolves readily. It never gets damp, and contains no dirt or grit. Analyzes 99.98 per cent. pure salt. You can work up a good salt trade if you try. Why not do it?

TORONTO SALT WORKS, Toronto, Importers.

Business Notices.

As the design of the CANADIAN DRUGGIST is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in the CANADIAN DRUGGIST.

The attention of Druggists and others who may be interested in the articles advertised in this journal is called to the special consideration of the Business Notices.

Every one of your customers ought to buy a box of Tanglefoot; they will if you properly urge them. Besides doing yourself a good turn, with the 100 per cent. profit, you are actually conferring a benefit upon your customers, for flies are not only a source of annoyance and uncleanness, but are also a source of danger to health. The more liberally your customers use Tanglefoot, the better the result and the greater a necessity it becomes to them.

Nerlich & Co., Toronto, are advertising on another page The Morell Mackenzie Pipe. This pipe contains in the stem a small roll of soft paper, specially prepared, which serves to absorb all moist substances accumulating in the stem, so unpleasant to every smoker. This roll, properly called cartridge, can be replaced by a fresh one when necessary, and, being of very small cost, adds to the popularity of the article. The Morell Mackenzie pipe is already having a large sale, and every smoker using one will recommend it to his friends.

Some of our readers dealing in this line might find it to their interest to write for samples.

Headquarters Michigan Military Academy,

Orchard Lake, Mich., June 2nd, 1896. Messrs. F. Stearns & Co., Detroit, Mich.: GENTLEMEN,—I have the honor to report for your information some observations in regard to the effect of the Kola nut and the liquid preparation (Kola-Stearns) furnished by you for a forced march by a company of cadets from the Michigan Military Academy at Orchard Lake, Mich., to Detroit, Mich., on Saturday, May 23rd, 1896.

A company of forty one cadets from the academy left Orchard Lake at 4.52 a m., and reached the Russell house, Detroit, at 12.05 p.m., being seven hours and thirteen minutes marching the entire distance of twenty-eight miles, including rests and twenty-five minutes for lunch.

The actual marching time was six hours and twelve minutes, and the distance, as twice measured by a cyclometer, is 28.07 miles, or at the rate of 4.53 miles per hour while marching—a very remarkable record.

Before starting I gave to one-half of the company the Kola nut, to the other half the liquid preparation (Kola-Stearns). I am convinced that the effect of the nut and your liquid preparation is to stimulate the muscles and permit of sustained exertion, while it allays thirst and hunger. The company felt comparatively well

after the trip, with the exception of some stiffness and sore feet; but they soon recuperated, and no protracted effects of the long march were noticeable.

This was my first experience with the Kola, and while I could not observe its effects on individuals as closely as I desired, I am of the opinion that it will find favor with those undergoing great physical exertion.

Yours truly,

FRED A. SMITH,

Captain 12th Infantry, Commandant of Cadets.

Verdict in Soda Apparatus Patent Suit.

The suit of the American Soda Fountain Company against R. M. Green & Sons, Philadelphia, for infringement of Drawer Can patent has been decided in favor of the plaintiff.

The case was tried before Judge Acheson, of the United States Circuit Court, Eastern District of Pennsylvania, who has just handed down the decision as above stated.

Convention of the American Pharmaceutical Association.

Delegates to the American Pharmaceutical Association Convention in Montreal, August 12th, should bear in mind the perfect train service and luxurious appointments of the great Canadian Pacific Railway, which has direct lines for all points to Montreal.

No doubt, this ever popular route will be favored this year as in the past by the patronage of the travelling delegates.

A New Use for Atomizers.

A young New Yorker, salesman for a druggists' sundries house was travelling in the State of Coahuila, Mexico, about two years ago, and went one night to Saltillo. It was the first time he had been in the town, and after transacting a little business he started out to see the sights. As he entered an isolated street, he was suddenly confronted by a brigandish-looking fellow, who, in mongrel Spanish, demanded his valuables. The highwayman held in one hand a long, sinister-looking knife, and waved it about in a suggestive manner which implied the necessity of a ready compliance with his wishes or a tragic result. But the salesman was a man of quick wit and ready resources. Instead of handing over his property he thrust his hand into his pocket, and a moment later the cold, shiny barrel of what seemed to be a revolver was pointed at the would-be robber's head. The surprise caused by the unexpected production of a revolver produced a change in the confident manner with which the robber had confronted the New Yorker, and he started back. Instantly the salesman knocked the knife from his hand, stooped down, picked it up, took the highwayman by the collar before he could