

Advertising matter, such as Plush Signs with mounted pencils, Art Book-lets and other such handsome material as is turned out by the Hardtmuth firm, and imported by us for the benefit of our customers.

We make prompt shipments and supply you liberally with advertising matter.

We have a few miniature window displays like the cut shown, which we will loan to purchasers of pens and pencils. The size of this little model Store is about 28 inches wide by 18 high, finished in mahogany and gold and fully equipped.

OUR STOCK OF "Koh-i-noor" and "Mephisto" Pencils

is naturally the largest and most completely assorted in this country. L. & C. Hardtmuth, of Koh-i-noor fame, of London & Vienna, handle Waterman's Ideal Fountain Pens in Europe and we handle L. & C. Hardtmuth's pencils in this country.

For this reason we carry a more complete line than has ever been carried heretofore. For instance, we have:

"KOH-I-NOOR" DRAWING PENCILS in seventeen different grades, to say nothing of

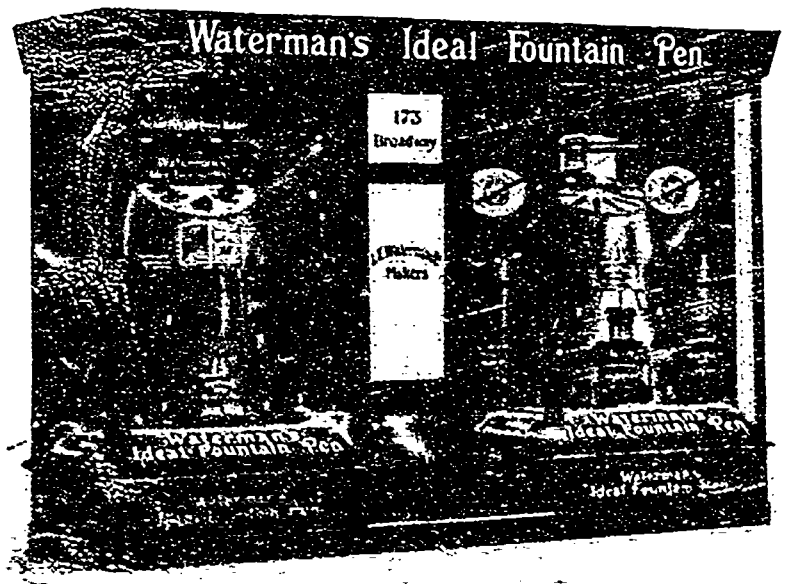
"KOH-I-NOOR" COPYING, ACCOUNT BOOK, SHORTHAND, and the same wide range of

"KOH-I-NOOR" ARTISTS' PENCILS and Pocket Sundries.

PLIABLE RUBBER in eleven different sizes of either **PINK** or **GREY**,

"MEPHISTO" PENCILS in three different styles and five different colors as follows:

- 73B. Violet, Blue, Black, Green or Red.
- 77. " with Red mouthpieces.
- 73C. " with point protector (carded).



MINIATURE

L. E. Waterman Company of Canada, Limited

No. 136 St. James St., Montreal

New York

London

Manufacturers of the

Waterman Ideal Fountain Pen