

THE NOVA SCOTIAN PHILATELIST.

HELP THE BOYS.

Yes! The boys need help. They are to be the future supporters of our science, pastime, or hobby (whichever suits you best) and we more advanced collectors must give them help, so they may do so successfully. If they are not properly started, they may become discouraged, and give up their collections, never to return to them.

We should tell them the truth in all cases, about counterfeitlets, reprints, etc., as if they collect a few hundred varieties, and find a large number of them are counterfeitlets, and consequently valueless, they will be liable to quilt. Don't be backward about imparting your knowledge to the young collector. Encourage him by every means in your power. If you have any spare duplicates, which are of no use to you, give them to the young collector, and you will be rewarded by the pleasure you give.

Explain to them the difference between perforated and unperforated, what water and grills are, and you will earn their undying gratitude, and at the same time feel that you have done your duty.

MY SPECIALTY.

In the course of my collecting I have found it necessary to specialize, in some degrees, and in casting about some interesting country I settled upon British North America. As things have turned, I did the best thing, peculiarly, that was possible though at the time I was attracted by the general beauty of their design and coloring.

By far the most attractive series of stamps of B. N. A., in my estimation, is that beautiful issue of Canada:—The Bill, Law, Liquor, etc. stamps. Many collectors have an interest in them but very few have com-

plete sets.

Following them in the interest are the general issue of Canada; perhaps not so pretty in design and color as in monetary value. The stamps of Newfoundland, New Brunswick and Nova Scotia are all pretty in face and character.

These Colonies will be found a Paradise for the young or conscientious collector. No wretched surcharge can be found in any of them, no trouble is found in determining reprints and counterfeitlets, and as an investment it cannot be beaten in the Continent, so, Brother Collectors, take my advice and make British North America your specialty and profit thereby as I have done.

K. Phillip.

PHILATELY AS A SPECULATION.

There is no doubt that a large number of philatelists who follow the suit, though chiefly attached to their collection because of their love of stamps, are also interested in them to a great extent from a financial point of view, and a collection often proves to be a good speculation, as has been demonstrated in many cases well known to all stamp collectors.

A collector often purchases a rare and valuable stamp, not only to fill up a long vacant space in his album, but because said stamp is a valuable one and he expects that it will increase in value considerably as time goes by, thereby paying him interest as it were, on the amount he originally paid for the specimen. And again as there are chances that a stamp may be counterfeit or a reprint (and this is often the case especially with the younger and less experienced collector) the buyer risks his cash to a greater extent, thereby making the investment more of a spe-