The Exporters' Conference.

(Continued from page 9.)

MR. LONG.—I believe in outright sales for Italy, but I think with Mr. Sellars that all should have the right to sell directly to the Consorzio. Probably Mr. Hawes has a wonderful organization there, but if we have a good Trade Commissioner he would be able to deal with the situation, especially regarding claims. Last year the Consorzio offered me through Mr. Hawes 90| for large cargoes of fish. They were prepared to place the money here. I asked you Mr. Chairman then to take that fish, but you told me it had to go through Mr. Hawes. I gave it to Mr. Hawes and it was sent to Spain, and is there yet. I felt that if it had gone to the Consorzio I would have my money today instead of being $40,000 out of pocket. I have no objection to selling through Mr. Hawes, but I believe we should be allowed to sell to others if we maintain the price as set forth by the Government, and in the event of claims being made, they could be adjusted by a strong Trade Commissioner. I feel if we supply good fish we won't have muc[illegible]

MR. BOWRING. — W[illegible] other agencies; wha[illegible] have them and how would they set- [illegible] prepared tomorrow to abide by the Government regulations regarding Italy, and send my fish to Italy, and I will abide by the decision of the Trade Commissioner, whether Mr. Bernard or Mr. Butler, if there are claims to be adjusted.

MR. MONROE.—I am one of the supporters of Mr. Hawes, and it occurs to me that it would be perfectly justifiable to allow everybody to sell through whatever agency they desire. I think the object of the Department is simply to prevent price cutting by erroneous claims. That is the principal difficulty to be overcome, and if the proposed Trade Commissioner for Italy, Mr. Bernard, does not know enough about the quality of fish to settle claims, the Government can find a man capable of doing so. It seems to me the question is important enough to have a Government agent in Italy to adjudicate claims, and that is about as near the matter as we can get. I agree that Mr. Hawes should not be allowed to sell if other shippers are denied an agency. I quite see the grievance. For my part I would be perfectly willing to see other people sell through whom they liked. The safeguard would be that if they sold at a lower price than anybody else, their license would be cancelled. Consequently they would not dare take the risk of selling below the price fixed in the regulations. As far as the settlement of claims is concerned, I am equally convinced that Mr. Hawes would not attempt or accept settlement of claims in Italy. It would not mean any money in his pocket, and he would not want to do it. If I had fish shipped through Mr. Hawes for Italy, and it was decided that a Government agent would attend to reclamations, I would probably ask Mr. Hawes to accompany that officer and see that my interests were safeguarded, but I do not see the reason why a Government agent should not be able to settle claims, and thus avoid the difficulty, while allowing all to sell as they desired.

HON. D. A. RYAN.—I am in accord with Mr. Sellar's remarks. I consider every man should sell through whatever agency he wishes. As Mr. Monroe pointed out, if a shipper breaks the price in any way, his license can be cancelled. As for Mr. Hawes settling claims; I do not think that Col. Bernard or anyone else could do worse than Mr. Hawes did last year when he allowed from 1| to 8|6 per qtl. rebate on some cargoes that went over in steamers. A person who never saw a codfish could go to Italy and would not do so badly. I have known Mr. Hawes since he came here first, and I had a contract with him for three years, which was disastrous to me. I would like to ask all exporters here how they did business before these regulations came on, and how they have done business during the past 20 years. I think on the whole they did better than Mr. Hawev ever did.

HON. P. TEMPLEMAN.—I understand you are speaking under the head of Italy. I will give you some of my experiences in connection with that market. We had one case where a cargo of fish arrived in Leghorn. The price was 21|6. Some of it was sold, without authority, for 21|- a qtl. We stopped at that point and ordered the rest of it to be stored. We were offered 16|- for the stored fish. We had an agent sent down from Naples who worked up the price to 18|-. Then my son went there and succeeded in working the price up to 24|6. We had a couple of hundred casks of fish damaged also, and while in Leghorn my son received a message asking him to go to Messina. There we had 280 casks fish on which the buyers wanted an allowance of 4|6. He went there immediately, took the matter up, and succeeded in having the whole transaction squared without having to pay one cent. While he was there we had a cable from Holmwoods stating that 3,500 qtls. had arrived at Patras, Greece, on which the buyers wanted a rebate of 3|6 per qtl. My son on his arrival there got up against the British Consul. He was like all other British Consuls. Most of them, I understand favored Germany when the war commenced; and it was a man of this type that was Consul in Patras. My son set to work and settled the whole thing for Seventy-Five Pounds, where they wanted 3|6 on 3,500 qtls. My idea of a Trade Agent is not a schoolmaster nor a laundry man, but a man who has served his time at the fishery. From what I can hear outside, I learn that Mr. Bernard [illegible] appointment [illegible] was had. I certainly oppose that kind of appointment. Mr. Bernard may be a very good man, but he does not know as much about codfish as I do. If we are to have Trade Agents, they should be fishermen, men brought up in the fish trade of Newfoundland. Any Newfoundland boy can talk the language after he has been over there a few weeks. I feel warm on this point because I have suffered myself. A great many Trade Agents only go over for a good time. I would vote every time for an experienced man, a man who knows fish. I am one of those who would like to have the privilege of selling through any channel. I do not want to oppose the regulations in any way. On the contrary I stand up for them, and hope to be able to conduct my business properly under them.

MR. CHEESEMAN.—Regarding Italy; personally I am strongly in favor of the sentiment expressed by the majority of the exporters, that there should be a free hand. But then there should be a very strong man as Government agent in Italy, a man thoroughly fitted for the work. He need not alone to be experienced in fish matters, but requires to be something of a diplomat as well, and the Government should find such a man, regardless of cost.

MR. SELLARS.—If Mr. Bernard has been appointed, I endorse his appointment. He can learn in four weeks all that it is ecessary for him to know. I could bring him to my store and he would learn all he required in that time.

Glencoe's Passengers.

The following passengers left Placentia by the S. S. Glencoe yesterday morning: F. Parsons, A. Hillier, N. Noseworthy, R. Browning, T. LeFeuvre, J. J. Moulton, Miss J. L. Moulton, E. C. Nedford, E. Elliott, Mrs. Cooper and 2 children, J. Hoben, W. Russell, R. Russell, Miss G. Duffett, Miss C. Ainsey, Capt. R. Dean, J. Scammell, Miss B. Curnew and 7 second class.

Marine Disasters Fund.

The Hon. Secretary of the Marine Disasters Fund has received from Reginald C. Harvey, Esq., the sum of twenty dollars, kindly donated by Capt. Murley of the steamer Sable I. as the proceeds of a concert held on that ship on Saturday, Sept. 4th. Capt. Murley has set an example which might well be followed by other steamers that make St. John's a terminal or intermediate port of call.

Labrador Report.

According to reports from Capt. Barbour, who wired the Marine and Fisheries Department, 41 schooners below Okak have secured an average of 300 quintals, and 132 south of Okak averaged about 200 quintals. Weather has been bad of late and many traps have been destroyed, especially at Farmyards. There is good fishing at Mugford and a good cacth from Farmyards to Ryan's Bay. No wrecks have been reported.

The latest sleeve is loose, and ends somewhere between elbow and wrist.

At the City Hall.

The Weekly Meeting of the Municipal Commission was held last evening. Chairman Gosling and Commissioners Ayre, Mullaly, Morris, Devine and Peet were present.

The Minutes of previous meeting being read the following matters received consideration.

In answer to Commissioners' request re remuneration, the Colonial Secretary stated the matter has been approved of by the Governor in Council, the same to be ratified by the Legislature.

In re the application of the Canadian Bank of Commerce for water supply to new building, and as there seems to be some misunderstanding in this matter, the Management is to be requested to state the particulars for which the water is to be used.

City Solicitor, Carter, reported on complaint of E. Andrews in reference to the erection of a fence rear New Gower Street. As the locality is a congester one, and the erection of said fence considered dangerous in the event of fire, the Inspector General will be asked to investigate and take such action as he sees fit.

Application of Geo. Gillingham for share of iron work in connection with the Municipal Work[illegible] acceded to.

[illegible] rick, Powers [illegible] of surface [illegible] Road Inspector for [illegible]

Geo. Bishop, Brazils Sq., requested permission to make alterations to building also to erect sign which would extend 2 feet out from building. The former request was granted, but as regards the latter he is to be informed such an erection would be at his own risk and responsibility.

Applications were received from J. A. Abbott, and A. F. Bonner, for one of the new houses now being erected on Quidi Vidi Road. Applications were ordered filed.

Architect McCarter is to be requested to submit plans of all buildings to be erected Merry Meeting Road. He is also to be asked to meet the Engineer to discuss the matter of roofings, as the Commission considers shingle roofing now being used most undesirable in such erections.

Communication from Capt. Bulley, C.C.C. to change nights of Band Concerts was left with the Secretary to arrange.

The Engineer's Dept. reported a house Goodview St. as needing repairs. The owner is to be notified to have the building put in tenantable condition as called for by the Municipal Act.

Section II. of the Cab Regulations re the wearing of Badges by Drivers of Cabs is to be published.

Resolutions raising the fees from $2 to $4 for cattle placed in pound were passed and ordered published.

The following plans were approved:—Geo. Lambert, Merry Meeting Road; R. Simmons, Franklin Ave.; Thos. Butt, Pennywell Road; R. Facey, Murray St.; and Imperial Oil Co., South Side.

Plan submitted by J. Marshall, to build stable, Quidi Vidi Road was referred to the Health Officer, while that of Jno. Murray, to build cooperage, Murray St. was referred to the Inspector General.

Thos. Dillon, Charlton St. must submit block plan of proposed erection before same can be considered.

Tenders are to be asked for the supply of one hundred sacks oats for the Sanitary Department.

Solicitor Halley on behalf of residents of Clifford Street requested extension of water and sewerage to this locality, as promised by the Council some time ago. This matter will be given attention as soon as possible.

Communication of F. M. Ruggles in reference to Public Lavatory near Gas Works was referred to the Sanitary Supt.

The report of the work done in locating waste water by Venturi Meter Testing during the past few months was tabled. This work which was most successfully carried out was the means of locating a great number of defective services and saving to the city of some thousands of gallons of water which was going to waste.

Reports in connection with the different departments were received from the City Engineer, Health Officer, Plumbing Inspector, etc.

Pay Rolls and bills presented were ordered paid, after which the meeting adjourned.

IN THE NIGHT.

I'm thinking things too fierce to print for health has met disaster, and here I have a strip of lint, and there a porous plaster. One recent eve I sought my couch as chipper as a bunny; I had no symptoms of a grouch, and all my life seemed sunny. I thought, before I went to sleep, how much I should be grateful, that I had no diseases cheap, no ailments punk and hateful. And gratitude was two feet wide in all my pleasant thinking; "the gods are good to me," I sighed, to slumber softly sinking. And in the morning when I woke I had some nine diseases; catastrophe, at one fell stroke, had placed me with the cheeses. My legs were stiff as wooden limbs, my back seemed prone to breaking, and I had sore and swollen glims, and muscles shrewdly aching. When I get hurt I try to smile, and frame a cheer-up ditty, for I'll be better in a while—I ask no mortal's pity. I raise no wailings of despair, I spring no bitter weeping; but, gentle reader, is it fair, to soak one when he's sleeping? Is it good form to swat a bard and fill him with diseases, when he is dreaming (off his guard) of sprightly campaign wheezes?

Bird's Custard Powders, Jellies, etc.

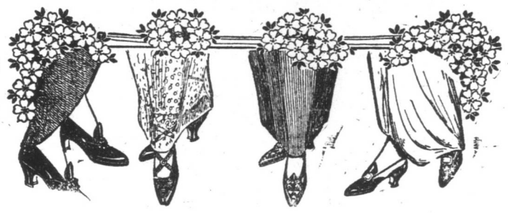
BIRD'S SPECIALTIES:
- Custard Powder, asstd. kinds.
- Crystal Jellies.
- Blanc Mange Powders.
- Egg Powder Substitute.
- Genuine Norwegian Sardines by case of 100 tins.
- Shirriff's Asstd. Extracts. — Full line except Vanilla.

Ex Rosalind:
- "Del Monte" Apricot Jam, 1's.
- "Del Monte" Marmalade, 1's.
- St. Williams' Marmalade, 1's.
- 10 lb. tins Orange Pulp for marmalad making.
- Grape Fruit.
- Grapes.
- Gravenstein Apples.
- Libby's Solid Pack Tomatoes, 2's.

C. P. EAGAN,
Duckworth Street & Queens' Road

PILES Do not suffer another day with Itching, Bleeding, or Protruding Piles. No surgical operation required. Dr. Chase's Ointment will relieve you at once and afford lasting benefit. 60c. a box; all dealers, or Edmanson, Bates & Co., Limited, Toronto. Sample Box free if you mention this paper and enclose 2c. stamp to pay postage.

SWEEPING REDUCTIONS in High-Class FOOTWEAR



Here's a whole flock of unusual Shoe Bargains for shrewd buyers!

Ask anybody that has ever made a purchase at one of our Clearance Sales their opinion of our Mid-Summer Sales. It's a Shoe Buyer's great opportunity.

They Are the Greatest Shoe Bargain Giving Entertainments Ever Held in This Town.

There are no better Shoes sold anywhere than the Shoes we offer at these Sales.

The only reason for our unusual price inducement is the fact that we have not all sizes in the lot and want to reduce our stock before Fall Footwear arrives. Run your eye along down these prices and then act.

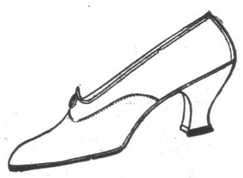
Women's Patent and Gun Metal Pumps.
Spool heel, square cut buckle. Sizes 5, 5½, 6, 6½ and 7. Regular $7.50 and $8.00 value. Reduced to
$5.00.

All sizes in this lot.
Only $5.00.

Smart Grey Oxfords & Smart Grey Buckle Pumps.
Pointed toe, Spool Heel. Regular $7.50 vaue. Reduced to
$5.00.

Sizes 3, 3½, 6, 6½ to 7. **Only $5.00.**

Mahogany Brown Oxfords.
Pointed Toe, Spool Heel, Goodyear Welt Soles. Sizes 3, 3½, 6, 6½ and 7. Reg. Price $7.50. Reduced to
$5.00.



PINK SATIN SLIPPERS
reduced to
$1.50 the pair.

Girls' School Boots.
Patent Leather Vamps, High Cut, 14 Buttons, with Dull Kid Tops, wide toe, flat heel; sizes 12, 13, 1 and 2.
Only $3.75.

Wo's 3-Strap Shoes.
Pointed Toe, Spool Heel. Regular $5.00 value. Reduced to
$4.00.
All sizes in this lot.

Smart Pumps & Laced Oxfords.
In Black Kid, Gun Metal and Patent Leather, with Flexible Turn Sole, Pointed Toe, Spool Heel; sizes 5½, 6, 6½ to 7. Regular Price $8.50. Reduced to
$6.50

Girls' Button School Boots.
Black Kid, Patent Tip, Wide Toe, Low Heel; sizes 12 to 2.
Only $2.70.

All sizes in this lot.

Battleship Grey Kid Pumps.
Turn and Flexible Sole. Regular $5.00 value.
Reduced to $3.50.

No Charge. **No Approbation.**

Parker & Monroe, Ltd.,
THE SHOE MEN.