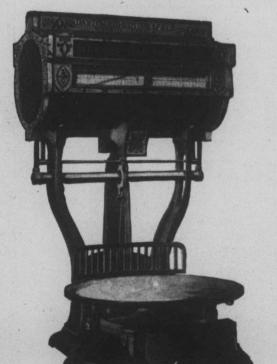
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## A Merchant is Known by the Scale He Uses

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If he uses an old-fashioned scale he is picked out as careless in his methods by his customers, his wholesaler and his banker.

If he uses a Dayton Automatic Scale there is no argument about him being up-to-date, keen about his weighings and price calculations, absolutely fair to every customer alike, positive about

his wish to get all his profits and determined to give an absolutely just dollar's worth for a dollar.

What is it that has eaten the heart out of many a business, showing shrunken and insignificant returns, often a complete loss, after every seeming possible precaution has been taken in husbanding resources? Down weights and mistakes in figuring. We've seen it proven in thousands of cases. Think it over!

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