

pose from Cuba; it is not classed with our honey at all. Our clover honey is a table honey; it comes in competition with honey from California. The price that first-class California honey will bring in the British market you can split in two; our clover honey from Canada will beat it; and from the other countries I have mentioned the price will not be half as much; it simply does not come into competition with that class of honey at all. It goes in there by the



H. G. SIBBALD, Claude, Ont., President Honey Exchange.

thousand barrels.

Mr. Couse: I am speaking of the Toronto market. There is real Cuban honey brought into the Toronto market and sold to the manufacturers.

Mr. Dickenson: If it don't come into competition in the British market why should it in Canada? I am surprised?

Mr. Holtermann: It has done it.

Mr. Couse: It is doing it today.

Mr. Dickenson: The samples I have had sent me simply answer for themselves; they have not the quality. They may effect the price but they are not in that class at all.

Mr. Sibbald; Mr. Dickenson's idea perhaps is alright in a way, but there is too much of this honey in the market. When the manufacturer is offered honey at eight cents and he tries it and says it suits him alright, that he can't find any difference, what are you going to do? Jamaica honey was sold in Toronto last spring and delivered there in large quantities at eight cents, and not only Jamaica honey but California honey was brought there with car loads of fruit and sold in the Toronto market to manufacturers and retailers; that hurts our market and if we get our market up higher and they see the quotations they send to a broker and ask if he cannot sell some honey for them and he goes around and canvasses the different buyers; they give a sample order and if they like it they bring on more and while the other honey is supplying the demand in Toronto our honey stands on the shelf. That is going to lower our market in time.

Mr. Dickenson: Do I understand Mr. Sibbald to say we are in competition in Canada with Jamaica honey?

Mr. Holtermann: Yes, that is right.

Mr. Dickenson: I have got samples in my house sent from Liverpool and I get twice as much for one hundred pounds of my honey as what they say Jamaica honey will sell for there.

Mr. Couse: Lots of this honey is being sold for the purpose of putting it in 'Infallible oil.'

Mr. Heise: I could have sold my honey at a certain price had it not been for the fact that they could purchase Cuban honey for a cent a pound less, and as far as I know the