

159420

1006 Lorne Ave.,
Saskatoon, Sask.,
Nov. 6th, 1933.

Senator Arthur Meighan,
Toronto,
Ont.

Dear Mr. Meighan:

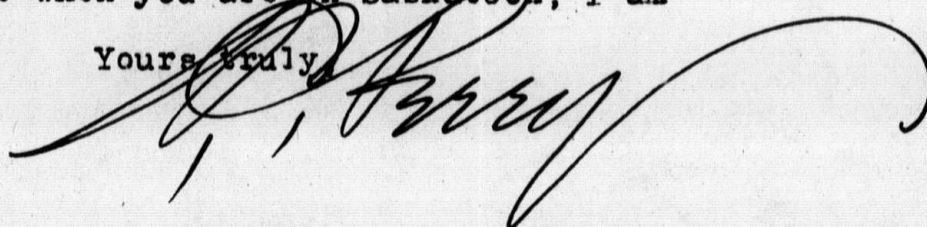
Owing to the protracted period of the depression; and as a result of the crop failure covering a large percentage of the territory tributary to Saskatoon and the very low price for the products of the farm, all together have very materially reduced the volume of business in every line in Saskatoon. I am personally experiencing the effect of the above, and of necessity to meet the demands upon me I am forced to explore other fields of activity.

I hope to be able to capitalize on some of the experience that I have gained in the past, that is to say, the many years that I spent in the firing line as a commercial man, and the experience gained during the fifteen years in which I organized and managed a sales force. Have been wondering if you might be interested in having me organize a high class sales force for the purpose of selling stocks and bonds for your company, in Saskatoon and district.

There are many salaried men and men with incomes much in excess of their immediate requirements still in northern Saskatchewan. This money is seeking an outlet, as you know the Saskatchewan moratorium at the present time bars this money from the mortgage field in which it formerly found its way. A survey which I have made recently, leads me to believe that there is a good opportunity to develop something worth while in this line. If this would interest your company, I would be glad to negotiate with you to this end.

Trusting that you and your family are enjoying good health, and looking forward with great pleasure to again seeing you sometime when you are in Saskatoon, I am

Yours truly,



W. C. Perry

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