

Hiroyuki Kunitake, Tokyo, Japan

"I've had the privilege to be involved in a number of successful investments in Ontario's automotive sector, ranging from Toyota's new RAV4 manufacturing plant in Woodstock, Honda's new engine plant in Alliston, and Ube Industries' aluminium wheel manufacturing plant in Sarnia.

"These investments have contributed significantly to the creation of jobs for Canadians and form an important part of Japanese automakers' North America strategies. I am proud to be part of the process that helps foreign investors."



Zulfi Sadeque, Chicago, United States

"Having served in Delhi, Los Angeles and now Chicago, I feel that the key difference that my colleagues and I make is the bridging role we play between foreign investors and our in-Canada partners. It is incredibly satisfying for us when our business case for investing in Canada persuades a foreign investor to get on a plane to come to Canada, "kick the tires" to pick a site for their plant or facility, and finally to see our Canadian partners close the deal."



Pierre Pyun, Beijing, China

"What motivates me every day is establishing strong first contact for potential investors, and opening the doorway for them to an extensive network of government and industry contacts across Canada. This allows me to become both a partner and an actor in every step of their strategic decision-making."



Patrice Hidalgo, Paris, France

"In the last ten years, I am particularly proud to have assisted several French software companies, as well as small and medium-sized gaming/imaging studios, to set up their business in Canada, namely: GFI, Aire Informatique, Arkadin, Kynogon, Virtools, CellFish, and ToutenKartoon.

"Thanks to their Canadian base, these companies have secured their global market share by offering their innovative solutions to clients in North America.

"Today, lots of computer users and game players in North America don't even know that they are now working or playing on software and games developed by a French subsidiary in Canada!"



Detlef Engler, Berlin, Germany

"I take pride in providing reliable, hands-on and prompt value-added services to companies before, during and after their commitment to invest in Canada. Their success is my business!"



Michelyne Paulin, Moncton, Canada

"As a member of the Investment team working in Canada, it is my privilege to coordinate the team of colleagues at the Provincial and Community level to ensure that potential investors find in their chosen location the key ingredients to their business success: from industrial and telecommunications infrastructures, to the labour pool with the right skills, and also access to the science and technology they need. The job is not finished with the investment decision, the Canadian team will continue to work with the investor to ensure their objectives are met in the long run and to address any hurdles they may encounter in their establishments in the country. Canada has so much to offer, most investors in Canada do subsequent investments!"

