

DFAIT has prepared market studies on China in the following areas, available on the Infoexport website:

- The Air Pollution Control Market in China, December 1997
- The Aircraft and Parts Market in China, June 1996
- The Airport Development Market in China, August 1996
- The Alcoholic Beverages Market in China, July 1998
- The Architectural Services Market in China, January 1997
- The Biotechnology Sector in China, July 1998
- The Bottled Water Market in China, July 1998
- The Confectionery Market in China, July 1998
- The Contract Furniture Market in Hong Kong, June 1997
- The Construction Services Market in China, January 1997
- The Data Communications Market in China, April 1998
- The Franchising Market in China, June 1997
- The Highway Construction Market in China, April 1997
- The Highway Construction Market in China, May 1997
- The Non-Alcoholic Beverages Market in China, February 1998
- The Processed Food Market in China, January 1998
- The Telecommunications Market in China, October 1997
- Construction Materials – China
- Pulp and Paper Sector – China
- Technology Transfer - China

WIN Exports

WIN Exports is DFAIT's computerized database of Canadian exporters and their capabilities. The system is used by trade commissioners in Canada and overseas, and Team Canada partners – the federal and provincial government departments involved in international business development and the ITCs - to share information, keep track of services provided and match companies like yours to foreign purchase requirements.

Canadian trade commissioners use the WIN Exports database to find out more about your company and to identify Canadian exporters in response to the tens of thousands of requests they receive each year from potential foreign buyers. Company information supplied to WIN Exports can be quickly printed and provided to prospective foreign buyers, importers, distributors and partners.

Only exporters or export-ready firms that expect to be actively exporting soon can register. You will also need to be registered before you can speak to a trade commissioner at one of the Canadian missions in China. Registration is free. Requests for registration can be faxed on your company letterhead to the Export Development Division, DFAIT, at 1-800-667-3802 or (613) 944-1078 for the National Capital Region. You can also obtain a WIN registration