

Name: Graver Water  
Address: 2720 U.S. Highway 22  
Union, NJ 07083  
U.S.A.  
Contact: Mr. John Caulder, Director of Operations/  
Mr. Ray Morgan, Purchasing Agent  
Telephone: 201-964-2400  
Fax: 201-964-7770

- Imports resins from Mexico, Canada and South East Asia.
- Price and quality are significant factors in the decision to import.
- Has been very satisfied with Canadian products.
- Has no preference as to method of receiving information about a Canadian firm.
- Reads *Purchasing World*, *Fortune* and *Electronic Magazine*.
- Actively seeking sources of supply for fabricated metals.