

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 4TH QUARTER OF 1986 (864)

Summary for POST: Minneapolis

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
	CANADA-BASED		LOCALLY-ENGAGED			
	TRADE	NON-TRADE	TRADE	NON-TRADE		
	%	%	%	%		
A. Servicing Export Enquiries						
from Canada	8.5	0.0	22.3	0.0	0.84	874 (Enquires)
from Territory	7.0	0.0	16.0	0.0	0.62	532 (Enquires)
B. Export Promotion Projects and Events	14.5	0.0	15.3	0.0	0.75	15 (Projects/Events)
C. Other Trade Development Activities	11.0	0.0	13.0	0.0	0.61	
D. Promotional Projects	19.0	0.0	20.0	0.0	0.98	9 (Fairs/Miss/Conf.)
E. Servicing Investment Development from Canada	4.0	0.0	0.7	0.0	0.10	9 (Enquiries)
from Territory	8.5	0.0	2.3	0.0	0.24	42 (Enquiries)
F. Service to Government						
External Affairs	5.0	0.0	1.7	0.0	0.15	3 (Reports)
OGDs,Provinces,ETC	7.5	0.0	0.0	0.0	0.15	12 (Contacts)
G. Administration						
Program Management	7.5	0.0	4.0	0.0	0.27	
Leave,Professional Dev.	3.5	0.0	4.7	0.0	0.21	
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Total TID Program	96.0	0.0	100.0	0.0	4.92	
H. Other Programs	4.0	0.0	0.0	0.0	0.08	

Canadian Business Visitors: 256
Local Business Visitors: 785

Trade Officers: 5
Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS