



“Here’s our new Partner--boys It will make more money for us”

Says the boss—

“This will be the fourth new Dayton we’ve bought in two years. Just seems as though the more customers we can handle the more we get. Nothing succeeds like success. I know when I go into another store, nothing riles me so much as slow service, and I’m not going to have my clerks handicapped by having too few scales. Each of you fellows has your own Dayton Automatic Computing Scale now—no more murderous downweights, or mistakes in figuring. Go to it boys and we’ll all make more money.”

That is a successful store.

“If It’s a Dayton, It’s Right.”

Catalogue free. Made in Canada.

DAYTON COMPUTING SCALES

Manufactured by International Business Machines Co., Ltd.

Royce and Campbell Ave.
Toronto

Frank E. Mutton
Vice-Pres. and Gen. Mgr.

Also at Montreal
Winnipeg, Vancouver

*Also makers of International Time Recorders and Hollerith
Electric Tabulators.*