

The Real Sellers

Put your selling effort behind the line of cocoas and chocolates that will back up your best recommendation—

COWAN'S COCOA Products

Consistent quality and forceful publicity have made Cowan's the easiest line to sell. Prove this to your own lasting profit.

The Cowan Company
Limited
TORONTO

There's a certain guarantee of customer-satisfaction in every can of

Indian Chief Brand Clams

The extreme precautions used in this selection and preparation eliminate every possibility of anything but tip-top quality.

Indian Chief Brand Clams are put up the same day they are taken from the clam beds and sealed without solder or acid.

Recommend them to every customer.



SHAW & ELLIS

POCOLOGAN, N.B.

FINEST CRYSTAL GELATINES

Powdered and Sheet

FINE LEAF GELATINE

BRITISH MANUFACTURE

GELATINES

OURY, MILLAR & CO.
9 Mincing Lane, London, E.C., Eng.

SOLE AGENTS FOR CANADA

F. S. Jarvis & Co.
18 TORONTO ST., - TORONTO