



L. H. KENT.

**"IT CAN BE SOLD WITH PROFIT FOR YEARS TO COME."**

My canvass for the "Self-Interpreting Testament" has been marked by most gratifying success. My experience thus far satisfies me that I can average 3 to 5 subscriptions per day, and if so, the result will be so profitable as to justify the giving of my entire time to the work. It can be sold with profit for years to come, for the simple reason that it will never grow old. Nearly every family I visit is already supplied with Testaments of various editions, but there is a decided advantage in taking orders for the "Self-Interpreting Testament," which is so different from all others and so very much better and more useful. Those who already possess other editions are all the more eager for this on account of its truly "Self-Interpreting" features. In this and other re-

spects, it is superior to the Teachers', the Oxford, or any of the other special editions. In fact, it is the general belief among all who have seen it, that the "Self-Interpreting Testament" is the most complete and useful edition of the Scriptures in existence.

L. H. KENT, Salem, Mass.

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**"DEMONSTRATED THE REMARKABLE SALABILITY OF THE WORK."**

I have begun my canvass for the "Self-Interpreting Testament" with great success, having taken 18 subscriptions this week, and I have started in a way that demonstrates the remarkable salability of the work. You ask me what features I find the most popular with the people. In reply I will say, *all of them*. It is the most uniformly popular and satisfying Testament that has ever been published. It makes no difference how many other Testaments a family may have, they are sure to subscribe for the "Self-Interpreting" also as soon as I make them understand what it is. Aside from the great convincing features of the book itself, I find the testimonials a wonderful help. They are the finest I have ever seen, and are absolutely convincing.

H. W. HOPKINS,  
Haverhill, Mass.



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