

Harnischfeger Corp. of Canada Ltd.

Export Contact

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Equipment/Services

SURFACE MINING

Drilling Equipment
Blasthole drills
Opencast & Open Pit Mining Excavators
Draglines
Hydraulic excavators
Mining shovels, electric
Shovel Buckets, Blades & Wear Parts

Company/Product

Harnischfeger Corp. of Canada, Ltd. ("Harcan") is a wholly-owned subsidiary of Harnischfeger Industries Inc. With warehouses located in Richmond and Sparwood, British Columbia, Hinton, Alberta, and Cornwall, Ontario, Harcan is positioned to supply parts and services to the surface mining industry in Canada. Harcan is looking for opportunities to provide equipment to C.D.C. financed mining ventures.

Harcan entered the Canadian market in 1959, selling electric mining rope shovels. Subsequently, Harnischfeger acquired walking dragline and large rotary blasthole drill lines, and its customer base was significantly increased.

Harcan currently distributes repair parts for mining shovels, blasthole drill and walking draglines to approximately fifty mining customers across Canada. Harcan also provides engineering technology, repair service, and maintenance service on all of its products. With the development of a new hydraulic excavator product line, Harcan now offers hydraulic faceshovels and backhoes to the mining and quarry industries.

Harcan's current market share of electric surface mining shovels over the last five years is estimated at 75%, and it continues to grow. The company is continuing to promote the newer dragline and rotary blasthole drill lines, and, based on market forecasts, foresees a strengthening market in the future.

Harcan is currently focusing on establishing a field services business in order to provide a variety of high quality mechanical and electrical services to the western Canadian mining Industry.

Geographic Marketing Activity

Active

Guyana
India
Jamaica

Interested

Argentina
Chile
Cuba
French Guiana
Kazakhstan
Peru
Russia
Surinam
Venezuela

Alliances/Contacts Sought

Joint Ventures