REDMA CONSULTANTS LIMITED

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Contact: David H. Croome, Vice President

Languages: English

General Consulting Services Offered: Country Assessments (government policies/regulations, risk, investment approval.) New Venture Feasibility/Implementation (strategy development, economic and financial impact, JV partner introductions, planning). Export Development (market research and analysis, distribution, representation evaluation).

Company Profile: REDMA was formed in 1968 with is focus on international trade development. The founder, Keith Hillyer, was a Canadian Trade Commissioner in Singapore and Europe, and has also undertaken projects in all major world regions for private sector clients, as well as multilateral and national agencies. David Croome has lived and worked in South and East Asia for more than 20 years and has line market management experience in developing countries as well as providing consulting services across the region. Both are engineers with MBA's.

Expertise in South Asia:

Industry Sectors:

Automotive components, agricultural machinery, environmental technologies, building services, electrical power generation and distribution, ports, transportation, marine products and food processing, timber processes and furniture, metal manufacturing, textiles and clothing, leather goods.

Market Experience:

India, Pakistan, Bangladesh

Address of Office(s) in South Asia:

Associates in Delhi and Pune; India