

reputation for scientific research prowess (particularly in mathematics and physics). It also sells advanced technology licenses and some machinery centred in the heavy industry sector (for example steel-making technology and machine tools).

3. Despite past successes enumerated in (2), Gorbachov's party and management team demonstrates increasing impatience with repeated failures and lack of progress in engineering the shift from inertia and reliance on old methods to an economy based on diligence, competence, innovation, initiative, and sharper organizational training. Consequently, a long-term national campaign has been launched to boost decentralization and incentive bonuses in hopes of removing obstructions in the key sectors already described. Among the reform developments and goals now affecting the traditionally static market for Western goods are the following:
 - (a) Increase in the initiative given to rural workers allowing farms to freely market surplus production;
 - (b) Provision of hard currency incentives to enterprises in the expectation of improving exports to the West and Japan;
 - (c) Introduction of some demand-related pricing;
 - (d) Increase in freedom of individual enterprises to contract with one another without central interference;
 - (e) Reduction in the scope of Gosplan's central power;
 - (f) Acceptance of unemployment and bankruptcy;
 - (g) Grouping of state-run enterprises into concentrated groups of "trusts" following the East German "Kombinat" system;
 - (h) Free elections for management positions in enterprises;
 - (i) Joint ventures with Western companies on Soviet territory;