

TORONTO (CONT'D)

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Geographic responsibilities: ASIA - Pakistan, Bangladesh, Sri Lanka, Nepal, Thailand, Indonesia, Malaysia, Brunei, Singapore, Korea, Taiwan, Hong Kong, Philippines, India and People's Republic of China.

Asian Development Bank

MIDDLE EAST - Kuwait, Saudi Arabia, Iraq, Yemen, Gulf States, Jordan, Syria, Lebanon, Egypt, Iran.

PEMD Approvals.

Geographic responsibilities: Japan, Australia, New Zealand.

Trade Shows Made Profitable Workshops.

WIN Exports.

Program for Export Market Development (PEMD)

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Geographic: Mid & South America; International Financial Institutions (IFI) opportunities. Overall ITC program management and administration, planning/budget/regional initiatives, relations with province and other government departments, strategy, trade and industry associations, academic institutions, Chambers of Commerce, economic intelligence, foreign representatives. Sectors: power, mining, oil/gas, consulting services

Geographic: Western USA, Europe, Africa, Middle East. Deputy for Division, Canada International Trade Month, Marketplace, Outreach, PEMD program management, representative to Winnipeg Chamber of Commerce Trade Committee. Sectors: agriculture/food/grains; fisheries, chemicals

Geographic: Eastern USA; Worldwide - Defence; WIN export operations, Division finances, quarterly report statistics, countertrade, Market Identification Alliance Service (MIDAS) program, export awards. Sectors: Defence products (world), technology products, transport, construction, industrial machinery.

Geographic: Central USA, Asia Pacific. Regional office representative on ISTC Textiles and Clothing Committee. Sectors: consumer products, education/training, medical products, forest products, cultural industries.

Program for Export Market Development (PEMD) applications and follow-up, update WIN from PEMD information.