

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 3RD QUARTER OF 1986 (Q3)

Summary for POST: Kingston

Activity		AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
		CANADA-BASED		LOCALLY-ENGAGED			
		TRADE	NON-TRADE	TRADE	NON-TRADE		
A. Servicing Export Enquiries	from Canada	34.0	0.0	36.0	0.0	1.06	168 (Enquires)
	from Territory	15.0	0.0	29.0	0.0	0.73	156 (Enquires)
B. Export Promotion Projects and Events		0.0	0.0	0.0	0.0	0.00	0 (Projects/Events)
C. Other Trade Development Activities		16.0	0.0	22.0	0.0	0.60	
D. Promotional Projects		0.0	0.0	0.0	0.0	0.00	0 (Fairs/Miss/Conf.)
E. Servicing Investment Development	from Canada	2.0	0.0	1.0	0.0	0.04	6 (Enquiries)
	from Territory	0.0	0.0	1.0	0.0	0.02	2 (Enquiries)
F. Service to Government	External Affairs	3.0	0.0	2.0	0.0	0.07	4 (Reports)
	IGDs, Provinces, ETC	5.0	0.0	4.5	0.0	0.14	14 (Contacts)
G. Administration	Program Management	7.0	0.0	0.0	0.0	0.07	
	Leave, Professional Dev.	15.0	0.0	4.5	0.0	0.22	
Total TID Program		95.0	0.0	100.0	0.0	2.95	
H. Other Programs		5.0	0.0	0.0	0.0	0.05	

Canadian Business Visitors: 15
Local Business Visitors: 139

Trade Officers: 3
Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS