

**PROGRAM RESULTS: UNITED STATES**

**BUSINESS ACTIVITY**

During the April - June 1992 period thirteen posts reported the following business activities:

- 285 EXPORT SALES WORTH \$126 M
- 63 NEW BUYING CONNECTIONS/42 AGENCY AGREEMENTS
- 3 NEW JOINT VENTURES WORTH \$2.5 M/0 LICENSING AGREEMENTS
- 6 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA WORTH \$16 M
- 1 CANADIAN INVESTMENT IN TERRITORY
- 7 TECHNOLOGY TRANSFERS

**HIGHLIGHTS:**

- \$ 24.7 million sale of buses (Chicago)
- \$ 15 million sale of womenswear/leather clothing (New York)
- \$ 3 million sale of corporate info management (Washington)
- \$ 2 million sale of robotic material handling system (Cleveland)
- \$ 2 million sale of glass furniture (Los Angeles)
- \$ 1.2 million sale of waste grinding equipment (Dallas)

**KEY STATISTICS:** for the thirteen posts reporting workload information

**Missions Reporting To**

		UTO	UTI
No. Trade Enquiries	Cdn	3681	4389
	Local	3317	3190
No. Investment Enquiries	Cdn	118	103
	Local	220	334
No. Business Visitors	Cdn Pr/Pub	1179/274	1274/272
	Local Pr/Pub	1391/255	658/336