

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR QRD QUARTER OF 1986 (Q3)

Summary for POST: Hamburg

Activity		AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
		CANADA-BASED		LOCALLY-ENGAGED			
		TRADE	NON-TRADE	TRADE	NON-TRADE		
A. Servicing Export Enquiries	from Canada	5.5	0.0	21.0	0.0	0.53	143 (Enquires)
	from Territory	0.5	0.0	22.5	0.0	0.46	276 (Enquires)
B. Export Promotion Projects and Events		3.0	0.0	5.5	0.0	0.17	2 (Projects/Events)
C. Other Trade Development Activities		18.5	0.0	11.0	0.0	0.59	
D. Promotional Projects		6.5	0.0	8.0	0.0	0.29	0 (Fairs/Miss/Conf.)
E. Servicing Investment Development	from Canada	0.0	0.0	0.0	0.0	0.00	1 (Enquiries)
	from Territory	5.5	0.0	3.5	0.0	0.18	19 (Enquiries)
F. Service to Government	External Affairs	8.5	0.0	0.5	0.0	0.18	5 (Reports)
	OGDs, Provinces, ETC	3.0	0.0	6.5	0.0	0.19	8 (Contacts)
G. Administration	Program Management	21.0	0.0	0.0	0.0	0.42	
	Leave, Professional Dev.	11.5	0.0	20.0	0.0	0.63	
Total TID Program		83.5	0.0	98.5	0.0	3.64	
H. Other Programs		16.5	0.0	1.5	0.0	0.36	

Canadian Business Visitors: 20
Local Business Visitors: 22

Trade Officers: 4

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS