

## OPPORTUNITIES

- **Northland Goose Processors Ltd.**,  
Box 510, Tenlon,  
Manitoba,  
R03 3B0  
Phone: 204-886-2552  
Telex: 07-587570
- **Mingson Industries Ltd.**,  
Kwai Tak Industrial Centre,  
Ground Floor, Block I,  
Kwai Tak St., Kwai Chung,  
New Territories.  
Attn: Mr. Andrew Lee,  
*Executive Director*  
Specializing in gourmet  
smoked and cooked goose  
items, as well as feet and  
heads, buddhist style  
slaughter
- **Northern Telecom Ltd.**,  
1078-304 The East Mall,  
Islington, Ontario,  
M9B 6E4  
Phone: 416-232-2000  
Attn: Mr. R. Yuill
- **Northern Telecom (Asia) Ltd.**,  
Room 2525  
Sun Hung Kai Centre,  
30 Harbour Road,  
Hong Kong.  
Phone: 5-757222  
Telex: 73338  
Attn: Mr. George Leung,  
*Regional Sales Manager*  
Manufacturer telecommuni-  
cations equipment, integrated  
office systems, research and  
development
- **Northland Processors Inc.**  
2329 1st Ave. North,  
Saskatoon, Saskatchewan,  
S7K 2A8  
Phone: 306-931-3023  
Attn: Mr. M. Gustus,  
*President*  
Meat/food processors
- **Novacorp Intl. Consulting Inc.**,  
801 Seventh St. S.W.,  
P.O. Box 2535, Stn. M,  
Calgary, Alberta,  
T2P 2N6  
Phone: 403-290-6000  
Telex: 03-821503  
(NOVA CGY)  
Attn: Mr. L. Brown,  
*Exec. Secretary*
- **Novacorp Engineering Services Hong Kong Ltd.**,  
Room 2907,  
Edinburgh Tower,  
15 Queen's Road Central,  
Hong Kong.  
Phone: 5-229064  
Telex: 61771 NOVA HX  
Attn: Mrs. Dora N. Kwok,  
*Vice President*  
Natural gas transmission  
systems and pipeline  
development
- **P.W.I. Industries Inc.**,  
1253 Second Street,  
Richelieu, Quebec,  
J3L 3Y6  
Phone: 514-658-1747  
Telex: 055-61652  
Attn: Mr. P.J. Samson,  
*President*  
Maple sawdust M-1 sawdust  
used for treatment of furs and  
leathers
- **Permaquik (CDA) Ltd.**,  
3043 Universal Dr.,  
Mississauga, Ontario,  
L4X 2E2  
Phone: 416-625-9444  
Telex: 06-961275  
(PERMA VAX MSGA)  
Attn: Mr. H. Prout,  
*President & General  
Manager*  
Waterproofing, expansion  
joints epoxy coatings
- **P.M. Wright Ltd.**,  
1300 Jules Poitras,  
St-Laurent, Quebec,  
H4N 1X8  
Phone: 514-337-3331  
Telex: 05-826893  
(HENWRIGHT MTL)  
Attn: Mr. P.J. Lamarche,  
*V.P., Marketing*  
Manufacturer of electrical  
heating and energy recovery  
systems
- **Prairie Malt Ltd.**,  
4th Ave., Biggar, Sask.,  
P.O. Box 1150,  
Biggar, Sask.  
S0K 0M0  
Phone: 306-948-3305  
Telex: 07-42466  
(PRAIRIMALT BIG)  
Attn: Mr. A. Presber,  
*Director of Sales—  
Export*  
Manufacturers, brewers and  
distillers malt
- **Rixson Firemark (CDA) Ltd.**,  
43 Racine Road,  
Rexdale, Ontario,  
M9W 2Z4  
Phone: 416-743-6216  
Telex: 06-989436  
(RIXSON TOR)  
Attn: Mr. D. Chan  
*Sales Manager*  
Manufacturers of door  
hardware and door related  
fire/lift saving devices
- **Royal Bank of Canada,**  
Trade Services,  
International Banking,  
Royal Bank Plaza,  
South Tower, 13/F.,  
Toronto, Ontario,  
M5J 2J5  
Phone: 416-865-4442  
Telex: 06-218168  
(RBCWTMB TOR)  
Attn: Mr. C.R. Donley,  
*Manager*
- **Royal Bank of Canada,**  
Hong Kong Branch  
18th Floor,  
Gloucester Tower,  
11 Pedder St.,  
Hong Kong.  
Phone: 5-8430888  
Telex: HX 64950  
Attn: Mr. H.W. Woolner,  
*Manager*  
Trade related services
- **Seaboard Lumber Sales Co. Ltd.**,  
Box 12501,  
1066 West Hastings St.,  
Vancouver, B.C.,  
V6E 3W9  
Phone: 604-684-3171  
Telex: 04-51205  
(SEABOARD VCR)  
Attn: Mr. R.A. Schumacher  
One of Canada's major  
exporters of forest products  
with increasing emphasis on  
specialty products to  
overseas markets
- **Sinclair Radio Labs. Ltd.**,  
122 Rayette Rd.,  
Concord, Ontario,  
L4K 1B6  
Phone: 416-669-1244  
Telex: 06-964598  
(SINCLABS CCD)  
Attn: Mr. J. Colthart,  
*V.P. Sales &  
Marketing*
- **Antenna Engineer Asia (PTE) Ltd.**,  
Unit B, 1st Floor,  
1 Gough St. Central,  
Hong Kong.  
Phone: 5-430375  
Telex: 74143  
Attn: Mr. B.C. Lee,  
*Manager*  
Antennas, filters, multi-  
couplers, duplexers, isolators
- **Solar Systems Industries Ltd.**,  
No. 2-11771  
Horseshoe Way,  
Richmond, B.C.,  
V7A 4S5  
Phone: 604-271-2621  
Telex: 04-51370  
Attn: Mr. B. Salter,  
*Vice President,  
Marketing*  
Solar water heating  
equipment
- **Spir-O-Lok Industries Canada Ltd.**,  
5741 Production Way,  
Langley, B.C.  
V3A 4N5  
Phone: 604-530-1151  
Telex: 043-65546  
(SPIRLOK LGLY)  
Attn: Mr. S. Currie  
Air duct machines, galvanized  
culvert pipes
- **S R Telecom Inc.**,  
8150 Trans Canada Highway  
St. Laurent, Quebec,  
H4S 1M5  
Phone: 514-335-1210  
Telex: 05-824919  
(SR TELECOM MTL)  
Attn: Mr. R. Dreyer  
Multipoint microwave  
systems for urban quality  
telephone and data line distri-  
bution, modern software and  
related data communications  
products and systems
- **Sydney Development Corp.**,  
No. 600 1385  
West 8th Ave.,  
Vancouver, B.C.,  
V6H 3V9  
Phone: 604-734-8822  
Telex: 04-54357  
(SYDNEY DEV CVR)  
Attn: Mr. T. Williams,  
*Chairman*  
Packaged software for  
business and industry com-  
puter games and educational  
programs
- **Sunworthy Wallcoverings,**  
195 Walker Dr.,  
Brampton, Ontario,  
K6T 3Z9  
Phone: 416-791-8788  
Attn: Mr. P. Graham,  
*President*  
High quality do-it-yourself  
wall-coverings
- **Uniques 117462 Canada Inc.**,  
55 Sunshine Drive,  
Dollard des Ormeaux,  
Quebec,  
H9B 1G1  
Phone: 514-739-5549  
Attn: Mr. R. Mansour,  
*President*  
Specially designed software  
for diversified industrial  
requirements — micro  
computer package for the  
textile industry
- **Wagner Engineering Ltd.**,  
40 Gostick Place,  
North Vancouver, B.C.,  
V7M 3G2  
Phone: 604-988-1111  
Telex: 04-352755  
(WAGENG VCR)  
Attn: Mr. F.V. Weckerle,  
*Marketing Manager*
- **Yoyo Trading Co.**,  
9C Wing Cheong Comm. Bldg.,  
No. 19-25  
Jervois St., Hong Kong.  
Phone: 5-431777  
Telex: 802-65762  
Attn: Mr. Stephen Ching  
*Manager*  
Manufacturer of marine  
hydraulic steering systems  
and associated navigational  
electronic equipment
- **Waltec Inc.**,  
44 Libby St.,  
Wallaceburg, Ontario,  
N8A 4L7  
Phone: 519-627-3361  
Telex: 064-78513  
Attn: Mr. W. Moynihan,  
*V.P. Export Sales  
& Customs*  
Construction industry  
products (Stainless steel  
sinks, faucets, bath-ware  
(corporation brass — lab and  
hospital), flush valves, etc.)
- **Walter Canada Inc.**,  
8250 Rue Edison,  
Ville D'Anjou,  
Montreal, Quebec,  
H1J 1S8  
Phone: 514-352-3161  
Telex: 05-829657  
(WALCAN MTL)  
Attn: Mr. G. Laporte,  
*President*
- **Industrial Engineers Inc.**,  
G.P.O. Box 1838,  
6 Tung Fong St.,  
Yaumati, Kowloon.  
Phone: 3-888444  
Telex: 33121 (IEL HX)  
Attn: Mr. S.S. Chang,  
*Managing Director*  
Airport crash and rescue  
vehicles, municipal and  
refinery fire apparatus
- **Wing Heng Trading Inc.**,  
233 Elgar Drive,  
Nun's Island, Verdun,  
Montreal, Quebec,  
H3E 1E1  
Phone: 514-767-6119  
Attn: Mr. Y. Ling,  
*Manager*  
Building materials and  
equipment

## List of Exhibiting Provinces

### ALBERTA: Ministry of Economic Development Government of Alberta

11th Floor,  
10909 Jasper Avenue,  
Edmonton, Alberta,  
Canada T5J 3M8  
Attn: Mr. J.H.G. Perrett,  
*Director, Intl.  
Trade Promotion*  
Tel: (403) 427-0662  
Telex: 037-2638  
(ALINTRADE EDM)

### BRITISH COLUMBIA: Ministry of Industry and Small Business Development

Government of British  
Columbia  
Suite 315,  
800 Hornby Street,  
Robson Square, Vancouver,  
British Columbia,  
Canada V6Z 2C5  
Attn: Mr. M. Clark  
Tel: (604) 689-4411  
Telex: 04-55459  
(DED VCR)

### MANITOBA: Department of Industry, Trade and Technology

Government of Manitoba  
500-155 Carlton Street,  
Winnipeg, Manitoba,  
Canada R3C 0V8  
Attn: Mr. A. Pursaga,  
*Trade Development Officer*  
Tel: (204) 944-3122  
Telex: N/A

### NOVA SCOTIA: Department of Development

Government of Nova Scotia  
Market Development Centre,  
5151 George Street,  
Suite 900, Halifax,  
Nova Scotia,  
Canada B3J 2R7  
Attn: Mr. M. Larkin  
Tel: (902) 424-5316  
Telex: 019-22548  
(DOD HFX)

### ONTARIO: Ministry of Industry and Trade

Government of Ontario  
International Trade and  
Investment Branch  
900 Bay Street, 5th Floor,  
Hearst Block,  
Toronto, Ontario,  
Canada M7A 2E1  
Attn: Mr. Benny Ng  
Tel: (416) 965-5701  
Telex: 06-219786  
(TRADIN TOR)

### QUEBEC: Ministry of External Trade

Government of Quebec,  
Place Ville Marie, 23/F.,  
Montréal, Quebec,  
Canada H3B 3M6  
Attn: Mr. McCarigan  
Tel: (514) 873-2862  
Telex: 055-61760  
(M I C MTL)

### SASKATCHEWAN: Department of Economic Development and Trade

Government of  
Saskatchewan  
3rd Floor, Bank of Montreal  
Building,  
2103 — 11th Avenue,  
Regina, Saskatchewan,  
Canada S4P 3V7  
Tel: (306) 565-2232  
Telex: 0712675  
(IND-COMM REG)