

Seminar on financing international education, research and training

MONTREAL — May 10, 2001 — McGill University is the venue for a one-day seminar sponsored by the Department of Foreign Affairs and International Trade (DFAIT) on "Financing Your International Education, Research, and Training Activities: From Finding Prospects to Preparing Winning Proposals, Applications and Bids."

The luncheon speaker is Dr. David Strangway, president of the Canada Foundation for Innovation and former

president of the University of British Columbia. His topic will be "Supporting Research in a Global Environment."

Drawn from the public and private sectors, the 10 panellists include representatives of the Canadian International Development Agency, the Social Sciences and Humanities Research Council of Canada, DFAIT, Industry Canada, and the Nova Scotia Department of Economic Development, as well as a consultant for global venture

capital and the investment banking industry. They will share their insights on where to find and how to develop the finances to make your organizations and businesses grow and flourish.

Break-out sessions will give participants practice in submitting winning applications, bids and proposals.

To register or for more information, contact Maricruz Garcia-Rejon, McGill Faculty of Education, International Office, tel.: (514) 398-3529, fax: (514) 398-4233, e-mail: maricruz.garcia-rejon@mcgill.ca

Plastics a leader in Canada

- **Increase in end-use markets:** A leading growth sector in Canada, plastics are being used more and more for packaging, construction and automotive parts.

—> Domestic market grew 6.3% in 2000 while exports increased by 15%.^A

- **Size does matter:** NAFTA allows duty-free access to the largest plastics market in the world.

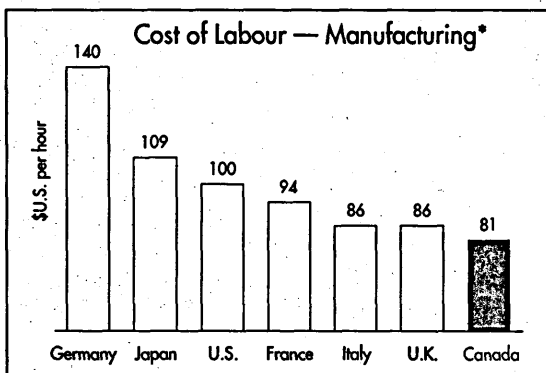
The Canadian plastics industry includes 1700 companies employing 112,000 people.^A

- **Canadian advantages:**

—> Abundant and competitively priced resin supply

—> World-class cluster of machinery- and mould-producing companies

—> Canada is the world's third-largest exporter of moulds, and fifth-largest exporter of plastics machinery.



* Figures are for 1999. Total compensation costs include direct pay, and the cost of other labour taxes, employer expenditures for legally required insurance programs and contractual and private benefit plans.

Source: U.S. Bureau of Labor Statistics.

For more information on investing and doing business in Canada, click on www.investincanada.gc.ca or call (613) 941-0354, fax: (613) 941-3796, e-mail: lanoy.louise@ic.gc.ca

^A Sources: Statistics Canada and Industry Canada

"DOING BUSINESS IN RUSSIA IN THE NEW MILLENNIUM"

CALGARY — May 22, 2001 — Learn the ins and outs of doing business in the Russian Federation at a half-day conference at the McDougall Centre organized by the Canada Eurasia Energy & Industry Alliance (CEEIA).

Among the scheduled speakers: Russia's Ambassador to Canada, Vitaly Churkin; Graham Rush, Minister-Counsellor (Commercial) at the Canadian Embassy in Moscow; and industry leaders.

To register, contact CEEIA, fax: (403) 218-8727, e-mail: iva@ceeia.org

For more information, visit the CEEIA Web site: www.ceeia.org

Canada Eurasia Energy & Industry Alliance is a non-profit organization based in Calgary. It promotes the business development of Canadian industry in Eastern Europe, the Commonwealth of Independent States, and Central Asia.

Enquiries Service

DFAIT's Enquiries Service provides counselling, publications, and referral services to Canadian exporters. Trade-related information can be obtained by calling 1-800-267-8376 (Ottawa region:

944-4000) or by fax at (613) 996-9709; by calling the Enquiries Service FaxLink (from a fax machine) at (613) 944-4500; or by accessing the DFAIT Internet site at www.dfait-maeci.gc.ca

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