

- i) A follow-up Auto Parts show and mission in February or March 1982 is in the planning stages;
- ii) Participation by Canadian companies in the Australian Automotive Parts and Accessories Show, to be held in Melbourne in August 1982, is being encouraged;
- iii) Contact with vehicle manufacturers will be increased;
- iv) Changes in Australian government policies (e.g., ongoing IAC enquiry into motor vehicle industry) are being studied in order to ascertain effect on opportunities and access for Canadian OEM and AM parts;
- v) A survey of Australian import statistics will be undertaken to determine opportunities for Canadian products to replace British goods subsequent to loss of preferences by Britain;
- vi) A program to distribute brochures, catalogues and details on new Canadian products to trade journals, importers and other organizations will be developed;
- vii) Selected incoming buyers mission to Canada will be undertaken in April 1982 to coincide with the Canadian International Automotive Show in Toronto;
- viii) A survey of the Australian truck industry is being undertaken to determine opportunities for specialized equipment from Canada.