

Winnipeg Implement Trade.

A COMMERCIAL representative, who was out among the Winnipeg implement houses recently, talking up the season's trade, jotted down a few brief remarks made by some of the implement men, as follows:

H. S. Westbrook, who represented the large J. I. Case works in the thrasher line, reported that he had been able to fill orders to date, but he could not say about the future. He was getting in more outfits, but orders were still coming in fast, so that he could not say what they would be able to do for the future, if the orders kept rolling in, as they had been. Mr. Westbrook stated that S. Walrath, mechanical superintendent of the Case works, and W. W. Dingoes, patentee of the J. I. Case agitator separator and Woodbury horse power, were in Manitoba to see the country, and were greatly surprised to find that we had such a fine country. In view of the way in which orders were coming in, Mr. Walrath suggested that they had better telegraph down to have the whole establishment moved up to Winnipeg. After a trip through Manitoba Mr. Walrath stated that this was the best country he had ever been in, and the only one where a person could stand in one place and count 10,000 grain stacks.

Massey & Co. reported a good demand for threshers, the machine which they handle being the Massey-Sawyer make. The factory was still busy turning out outfits. Press drills were reported to also have sold well this year. The fine building which has served as the city show room and offices of Massey & Co., in Winnipeg, is now being overhauled with a view to enlarging the office room. The entire ground floor of the main building, size 30 by 100, will be made into offices, and the building will be occupied hereafter as the western headquarters of the new firm of Massey & Harris.

Mr. Erb, manager at Winnipeg for the Waterous Engine works, reports a very active season in threshing engines. This company has sold all the engines they were able to turn out, and were not nearly able to supply the demand upon them. The company does not manufacture threshers, but a number of these, mostly imported makes, were handled.

Mr. Patterson, of the Patterson & Bro. Co., says that they have been obliged to refuse a large number of thrasher orders which had been taken by their agents, as they were unable to secure either Canadian or imported machines. This house handled principally the Minneapolis Victory thrasher and engines. A letter from the Minneapolis firm stated that second hand outfits were being bought up in the States, on account of the great demand. Regarding the general trade of the season, Mr. Patterson stated that they had not pushed business as hard this year as last, but nevertheless they were cleaned up in nearly all lines, and their binders were about all sold.

F. A. Fairchild & Co., have been unable to secure outfits to fill their orders for threshers and powers therefore. A number of such orders had to be cancelled, and some will be held over until next year. The sale of plows this season was proving rather light, on account of the late harvest. There has been an increased sale in imported binders, threshers, mowers and wagons.

John Stevens, manager for Stevens & Burns, manufacturers of threshers and engines, reported they were sold out of threshers, their

sales in the west being considerably larger than last year. They had experienced a large demand in the east this year, and were not able to spare as many outfits for the west as the trade called for. He thought all the manufacturers were in about the same fix, and there would be no outfits left either east or west. Payments were better this year, a larger proportion of cash having been paid on purchases, and sales averaged on shorter time.

J. E. Ruby, manager for Frost & Wood, said that there had been a big demand for threshers and they had been obliged to cancel some orders, while others were still waiting for the mills to be made. They had also sold several small threshing machines, to be worked by tread power, mostly to parties who do their own threshing. Trade generally had been very satisfactory, though the season had been a severe test on binders. The only trouble about threshers, was to get the machines, and not to sell them. No doubt sales have been considerably shortened by the scarcity of threshers, as some who intended to buy this year, would wait until next season, rather than take an outfit late in the year. They had made good sales of binders this year, and their stocks of mowers, rakes and wagons were cleaned out.

The Watson company did not handle threshers this year, though these were dealt in by this firm last year. In other lines, however, they say that the season of 1891 has been very satisfactory.

Anderson & Calvert tell the same story regarding threshers, that they had no trouble in disposing of all the outfits which they could secure from Haggart Bros. & Co., of Brampton, the manufacturers which they represented in this line. This firm introduced a new binder into Manitoba this year, (the Mercer binder), of which a sufficient number were sold to test the machine. They claim that with some slight improvements, which will be made, it will be well adapted to the Manitoba trade.

Mr. Housser, manager of A. Harris, Son & Co., said they had experienced a very satisfactory season's trade. They had not been able yet to balance up the season's business, but approximately he thought it would reach 20 per cent. larger than last year. Mowers had sold particularly well. The amalgamation of A. Harris, Son & Co., with the Massey company, took effect in eastern Canada on October 1st, but the western business of the two companies was to be united on November 1st, though it would likely be later before the season's business could be sufficiently balanced up to make the union practical. The staff of A. Harris, Son & Co. will remain in the present offices of the company, until the season's business can be got into shape, and then the books and staff will be moved to the Massey building, and the united business of the two companies will then be carried on under the one roof. The old business of the two companies will be kept separate from new business, and will be wound up under the special direction of the respective managers of the old companies. The fine building on Princess street, in Winnipeg, the property of A. Harris, Son & Co., and which has been occupied as the head office and city show room, will be for sale. Some offers have already been received for it.

The Reynoldton District Elevator Company, Reynoldton, Assa., has applied for incorporation.

Toronto Live Stock Market.

Cattle—Only a few loads of really good export cattle were offered, and all were taken at prices ranging from 3½ to 4½c per lb, with possibly a fraction above the outside quotation for extra choice animals. Exporters have contracts for space, and rather than throw it up take enough to fill the contract and run the chances of better markets on the other side of the Atlantic. Some stockers were purchased for shipment, but the most of this class of stock was purchased for the buyers here. Prices were: For choice, 3½ to 3¾c per lb; fair to good, 3 to 3½c, and inferior down to 2½c, but very few of the latter were wanted. There was a fairly active local market and prices were, if anything, firmer. Some picked heads sold as high as 3¾c per lb, but the average price was about 3c for really good stuff. Inferior stuff went down as low as 2½c. Springers sold fairly well at \$35 to \$50 each, and all on the market were sold. Milksters were dull at unchanged quotations. What few were offered sold at \$30 to \$45 each.

Sheep and lambs—No new features were noticeable in the market for this class of stock. Supply and demand were about equal. Sales were: Butchers' sheep, 3½ to 4c per lb; lambs, \$3 to \$4 each. The export market was practically nil.

Calves.—All in the market to-day were wanted, and sold at \$3 to \$8 each, according to quality.

Hogs.—The market remains weak. Good heavy hogs ranging in weight from 170 to 220 lbs were about all that were wanted, and for these \$3.80 to \$4.25 per cwt was paid. Stores and light fat hogs were not wanted.—*Empire*, October 31.

Wheat Seeding.

In the leading winter wheat belt seeding is about through, with some disappointment in the result. When the time was right for putting the wheat in the ground, it was too dry. Some went in then and more was held out to wait for rain. The rain did not fall until it was late and in some places has not fallen since. In either case the result is unsatisfactory, for that early done did not sprout evenly and the seed that was put in later, did not start early enough to get in full form to stand the ordeal of a hard winter. On the other hand spring wheat prospects are fair in the start for another crop. Dry weather has been that crop's worst enemy, for a few years, until the last, and the winter set in with dry soil. A year ago conditions were good and they are equally favorable now and good results are at least possible next year.—*Minneapolis Market Record*.

The price of coal at Toronto was raised last week by nearly all of the city coal dealers. Hard coal is now \$5.75 per ton and soft varieties are from \$5.50 to \$6 per ton.

The total sales of land by the Northwest Land company this year to October 24th were 37,136 acres, valued at \$180,412, against 16,080 acres, valued at \$84,899, for the corresponding period of last year.

Asher, Coleman and Michael Pierce, of Montreal, have registered as partners for the purpose of carrying on business in Montreal, Manitoba and the territories as general storekeepers under the firm name of Pierce Bros.