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C.M.A. Annual Convention in Montreal

(By The Guide's Special Correspondent)

MONTREAL, June 12.—The manufacturers of the Dominion stated their side of the tariff case at the annual convention which was opened here this morning. The addresses were not delivered as strict campaign literature, but as a reply to those who are said to have been criticizing them during the past months. President S. R. Parsons declared in his speech that he, as representative of the manufacturers, had been challenged to come out into the open, and his speech was the result. In short, his presidential speech was largely a reply to The Grain Growers' Guide, and a declaration that the National Policy is essential for the well-being of the whole Canadian community. While admittedly frank and outspoken, the tone of the president's and other speeches were conciliatory. The manufacturers voociferously cheered the suggestion that a conference of representatives of the farming and manufacturing interests be held in Winnipeg, presumably this fall, in the hope that they might reach a common understanding on this tariff, and indeed, other questions.

President Parsons made a further suggestion which by the applause that greeted it appeared to meet with the approval of the convention. He suggested that a tariff and trade board of experts, similar to the Dominion Railway Commission, or Grain Commission, be appointed by the Government to consider all phases of the tariff question. This board, he said, should report to the Government from time to time their findings, and if after a full and complete survey of the situation, it clearly established that the tariff is inimical to the best interests of the country at large; say more than that, if it is not actually essential from a national standpoint, then, I say, "Away with the tariff!"

C.M.A. for Protection

But the Canadian Manufacturers' Association is definitely committed to what is termed industrial protection, it is pronounced essential. In this connection Mr. Parsons summed up the situation so far as the C.M.A. policy is considered by saying, "speaking broadly, Canada must choose between the tariff with the manufacturers on the one hand or free trade without the manufacturers on the other; the issue cannot be dodged and should not be clouded." In this then, it appears that there will be a distinct cleavage between East and West which must be eliminated. This was amply demonstrated when Mr. Roderick McKenzie, secretary of the National Council of Agriculture, appeared on the platform with Mr. Parsons. There was refreshing candor in his remarks, which were unequivocal and to the point. He did not mince matters, and the audience which packed the hall to capacity accepted his challenge in excellent spirit, and while no doubt disagreeing with him, applauded him. He told the manufacturers that the West is from "Missouri," "Canada cannot get along without manufacturers," said he, "but you have got to show us where or why the manufacturer of Canada needs protection, and further, we will believe that you need protection if you can show us an industry that cannot do without protection and any industry that we cannot do without then we may believe there is something in it.

Mr. McKenzie pointed out that Canada must develop her vast resources, and to do that there must be a certain amount of diversity of interests, but when one interest thinks or has reason to believe that it suffers or is made to suffer through privileges bestowed on the other, then development is impeded and efficiency impaired. If you people think your policy is the right one, I think arrangements ought to be made to have representatives of the two interests meet at a central point and throw all the cards on the table. There we could discuss it out, not fight it out, I have already discovered that to be the wrong method, and perhaps we could come to a common understanding."

No Hell too Hot

Two well-known manufacturers moved and seconded a vote of thanks to Mr. McKenzie. E. G. Henderson, of Windsor, Ontario, declared that the dairy farmer is the greatest manufacturer in the country, and everything should be done to make common ground for all. "We must work hand-in-hand," said he, "and woe betide the man who endeavors to make differences between the manufacturers and the farmers. No hell is too hot for him" (laughter and cheers). "We must bear one another's burdens." Senator Nicholls, of Toronto, said, "Let us be quite frank with the people who say they cannot understand why we need protection. It is our fault if they have not been educated up to the reasons why we need protection. It costs in the neighborhood of 80 cents to grow a bushel of wheat and the farmers are making not less than 200 or 300 per cent. on their wheat crops. There is no manufacturer in the Dominion making that. But we do not grudge them one iota. Let them have all they want. But live and let live."

At the close, Mr. McKenzie asked "what did the farmers do when they only got 60 cents a bushel for their wheat?"

Sir John Willison, the newly-appointed President of the Canadian Industrial Reconstruction Association, in his speech declared that if the representatives of the manufacturers' interests and the farmers' interests could only change administrative posts for a few months these seeming differences would disappear.

Mr. Parsons, at the outset of his ad-

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