

REPORT 4
88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 633-SANTIAGO

008-TRANSPORT SYS, EQUIP, COMP, SERV.
CHILE

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

TO CONTINUE PROMOTIONAL EFFORTS WITH FFCC IN VIEW OF UP COMING REHABILITATION PROGRAM OF RAILWAY.

INCREASE THE NUMBER OF CANADIAN COMPANIES TO BE CONSIDERED AS SUPPLIERS.

KEEP CONTACT WITH METRO AUTHORITIES TO SUPPORT BG CHECO IN THEIR EFFORTS TO SELL A TURNSTILE SYSTEM.

CDN. CO. TO WIN THIS CDN 6 M PROJECT.

PROMOTE CDN CAPABILITIES IN THE URBAN AND RAIL TRANSPORTATION SYSTEMS IN VIEW OF UPCOMING MAJOR PROJECTS.

INCREASE POSSIBILITIES OF HAVING CDN FIRMS INVITED TO BID.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 PROMOTE CDN CAPABILITIES IN URBAN TRANSPORT SYSTEMS AND EQUIPMENT.

ORGANIZED SUCCESSFUL MISSION OF CDN CONSORTIUM TO CHILE. CONSORTIUM SIGNED CONTRACT WITH METRO DE STGO TO DO COMPLETE STUDY OF TRANSPORT SYSTEM. INTRODUCED ANOTHER CDN CO TO VALPARAISO URBAN TRANSPORT AUTH.CO. OBTAINED FEASIBILITY STUDY FOR

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

CHILE
070-NINE-ME...
LONC...
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