

tion of the marked reduction in the price of our serum recently, we call attention to the fact that 4,000 units heretofore would have cost \$8.00, as will be seen by glancing at our former price list. A still greater reduction than this has been made in the price of the low potency or Standard antitoxin, which we now supply only to Boards of Health for free distribution among the poor.

We thank you for this opportunity of presenting our position to your readers, and we beg to remain, very truly yours,

H. M. ALEXANDER & Co.

Marietta, Pa., February 24th. 1904.

To the Editor of DOMINION MEDICAL MONTHLY:

Dear Sir,—Our attention has been called to a sensational article appearing in the Chicago papers, in which the manufacturers of antitoxin are charged with having formed a trust and advancing the prices of diphtheria antitoxin, this advance being prejudicial to the best interests of the public health, and inimical to the best interests of the medical profession.

It is not true that the antitoxin manufacturers have combined in a trust: it is not true that the prices of antitoxin have been advanced, but on the contrary, the prices of antitoxin have been reduced when quality of serum is considered. So that you may have a clear understanding of the situation, we beg to advise the following:

For a long time the different manufacturers have endeavored to improve the quality of diphtheria antitoxin. It has formerly been the custom to manufacture two strengths, known as Standard and Concentrated, or X and XX. There were also supplied certain sizes, known as 500 and 1,500 units packages. There is now but one strength of antitoxin that will be placed on the market, and that will be practically the highest strength, formerly known as Concentrated serum. This is the best quality of serum obtainable, and on this quality, instead of the prices being advanced, they have been materially decreased. For instance: For the 1,000 units there is now a charge of \$2.00, against a former charge of \$2.25; for the 2,000 units there is now a charge of \$3.50, against a former charge of \$4.00; for the 3,000 units there is now a charge of \$5.00, against a former charge of \$5.75; for the 4,000 units there is now a charge of \$6.50, against a former charge of \$7.50.