



A FAVORABLE REPORT.

EDITOR DRY GOODS REVIEW

SIR, When we said in our September advertisement in the Fall Trade Number of THE REVIEW: "It will pay you to visit Montreal in September and call at our warehouse," we did not for a moment anticipate such a general and generous response to our invitation. They came from the Northwest, from all parts of Ontario, Quebec, Nova Scotia, New Brunswick and Prince Edward Island. The best men came, came looking for novelties and high-priced goods, and were not disappointed. The way our "bright effects" in black goods, novelties and best dress goods were sold was very gratifying. We welcomed scores of old friends and made many new ones. A compliment paid us by several we cannot forget: "We like to come here, it is so bright and cheerful, so home-like, we mean to come oftener." They will always be welcome.

Yours sincerely,

BROPHY, CAINS & Co.

Montreal, September, 1895.

EARLY CLOSING.

Over a hundred clerks assembled in St. Joseph Hall, Montreal, Sunday afternoon at the annual meeting of the Early-Closing Association. P. Macdonald, the president, was in the chair. Ald. Connaughton, who is an old-time grocer, and very popular with the clerks, was on the platform, so was Ald. Brunet. Both are supporters of the early-closing movement, and the boys will not forget the assistance they are giving them in their fight. Speeches were made by Messrs Gendron, of Gendron, Pigeon & Cie; the two aldermen; Huot, dry goods merchant, St. Lawrence street, Havard and Poirier protesting against the way in which a few members of the City Council were blocking the progress of the movement by leaving the meetings and breaking up the quorum.

It was decided to appoint committees in each ward to organize the friends of early closing so as to re-elect aldermen in favor of the movement and defeat those who are now opposing it.

The following officers were then elected: President, J. B. E. Poirier; vice-president, A. Macbeth; treasurer, O. Legendre; secretary, M. Havard; assistant secretary, J. A. Laughran; committee, D. Seguin, L. C. Langevin, A. Roy, L. P. Collette, P. Macdonald, G. N. Robert, J. P. Beauvais, J. A. E. Delfausse, P. Ethier, E. Viau.

The association is composed chiefly of the dry goods and grocers' clerks, though there are representatives of the hardware and other businesses.

A NOVELTY IN GLOVES.

Perrin, Freres & Co. are showing a novelty for spring. It is a button for ladies' 4-button gloves, made of fine pearl, imitating perfectly the real pearl in shape and color. It has had a big success in Europe and in the United States. Their travelers are getting their samples together for the spring trip.

AN EXHIBITOR'S GRIEVANCE.

The Alaska Feather and Down Co., of Montreal, write to us complaining of the treatment they received from the management of the Toronto Exhibition. They say that although their application for space was in even before Superintendent Unitt assumed his functions, the spaces which this official offered them were so inadequate to their wants that at last they had to cancel their application altogether.

We cannot judge if the Alaska Co. "wanted the earth," and therefore got left, or whether the authorities were in fault in thus crowding the Montreal people out. It certainly seems a pity that a young and enterprising firm which started a new industry in Canada a few years ago should miss the opportunity of showing its yearly progress at the annual exhibitions. Last year they were awarded a bronze medal and diploma, and this year they would probably have come in for high honors.

CHEAP FLANNELETTES.

Greenshields, Son & Co. bought a special line of plain wide flannelettes from a manufacturer, taking all he had at less than his regular selling price. They are using them as a leader by quoting almost the buying price. They can be resold, giving a long profit at 8 to 10c. This firm showed THE REVIEW some special lines in grey flannels, white and grey wool blankets, which they are also offering at manufacturers' prices. Their travelers received this week samples of a range of new designs in Priestley's goods.

GOLFING CLOTHS.

The demand for golfing jerseys, cloakings and cloths for making the capes, has almost doubled this season. Jobbing houses have had a difficulty in filling orders, though they increased their importations. One firm, Greenshields, Son & Co., who were entirely sold out last week, ask THE REVIEW to say that they are now filling back orders and have a supply ahead.

DERBY CURTAINS.

The new cotton Derby curtain shown by Peter Schneider's Sons & Co., to which reference was made last month, seems to have taken the market. They can be retailed at \$4 to \$4.50 a pair and are replacing the low grades of chenille, which cost more money and are 1 1/4 inches less in width. They are shown in six shades.

Some new shades in silk damask are very attractive and should take well in a trade which wants a curtain to retail at \$18 to \$20 a pair.

There has been an unusual run on silk plush. All the trade report inquiries the past ten days.

A NEW FIRM.

Another British dry goods house, S. & J. Watts & Co., Manchester, have opened a branch in Canada, and will carry stock. It will be under the management of Alex. J. Morrison, who was with Arthur & Co., Glasgow. He is at present in Montreal, but it is said that he will make Toronto his headquarters, putting Mr. Hodgins in charge at Montreal. The firm have a large place, and are well spoken of in Great Britain.