

## What are you Cutting? Firsts or Seconds?



Our illustrated catalogue

### Waterous Portable Sawmills

will be sent to any address in the Dominion free of charge. It describes in plain language the complete Portable Outfit, including saw frame, carriage, trimmer, edger, swing saw—engine and boiler. Send for it, a post card will do.

The Waterous Engine Works Company, Limited  
Brantford, Canada

This is an argument for a "higher priced" portable sawmill. Last year in Ontario lumber prices per thousand feet were: Birch, \$18 to \$25; maple, \$12 to \$35; oak, \$30 to \$60; chestnut, \$21 to \$28; pine, \$25 to \$30.

This difference in lumber values is due to two things—**quality of timber and the quality of the sawing.**

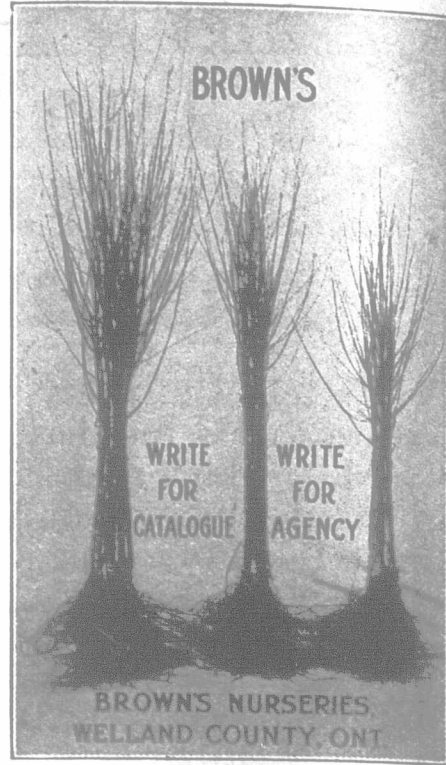
If you have A1 timber, why cut it with a mill that will lower its market value?

With a cheap mill you cannot expect to cut anything but cheap lumber. Only a little saw-milling experience will have proved this to you.

## The WATEROUS Portable Sawmill

is somewhat higher in price—first cost—than many other makes of similar-rated capacity. There is a reason for this. Go over a **Waterous Outfit** and see it for yourself. Note the strength and sturdiness of design, the careful way in which parts are put together, the large dimensions of every piece that has work to do. Examine the fittings, the special fast-cutting features, and the positive and simple adjustments that make **accurate, rapid cutting** possible. Compare them with anything similar in a competitive mill.

This difference in construction and design shows in the lumber turned out. It increases the selling price of \$18, as cut on the ordinary portable, to \$25 when cut on the **Waterous Mill**—a difference in final values that more than offsets the difference in first cost.



QUALITY  
AND  
EFFICIENCY  
ARE

MAIN ESSENTIALS IN A  
PIANO  
YOU GET THESE IN A

## BELL PIANO

We take the time and pains to build them right.

There are many good features in the BELL never found in other makes.

Information in our (free) catalogue No. 40. Send for it.

The BELL PIANO & CO., Limited  
GUELPH, ONTARIO

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Should always find the successful husbandman with a surplus on hand. Make use of a portion of this by investing in a short term Life or Endowment Policy. Make your future independence certain.

The Federal Life Assurance  
COMPANY  
HAMILTON, ONTARIO

## HACKNEY AUTO - PLOW

"The Great One-Man Outfit"  
The only "One-Man" Machine on the market that can be used successfully for plowing, seeding, harvesting, threshing, as a tractor for hauling loads, road grader, and as a stationary engine for all power purposes.

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HACKNEY MANUFACTURING CO.  
618 Prior Ave. St. Paul, Minn.

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MEMORIAL BELLS A SPECIALTY

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Established 1866



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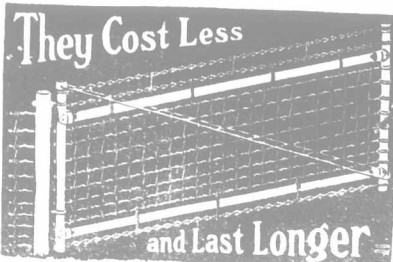
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PRINCIPAL



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