



HEY, THERE! JUNK MAN!

I want to know how much you will give me for one of those separators that claim to be "just as good" as the

DE LAVAL CREAM SEPARATORS

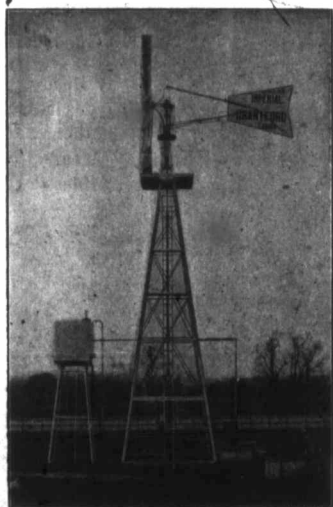
I put in one of them last year because the agent claimed it was "just as good" as a DE LAVAL machine and was \$10. cheaper. I have looked about and gotten some separator experience since then and I find now that I could have bought a DE LAVAL machine of greater actual capacity for less money in the first place, while I have lost money every day through the imperfect skimming of this machine, aside from hard running and trouble of all kinds from infernally poor construction.

I am going to have a DE LAVAL machine now if I have to "junk" this old one for scrap-iron. I know it will save its cost the first year of use and should be good for twenty years. I find all well-informed dairy farmers are using DE LAVAL machines and that there are over 400,000 of them.

A De Laval catalogue may save this experience.

MONTREAL
WINDMILLS
NEW YORK
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PHILADELPHIA
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THE DE LAVAL SEPARATOR CO.
77 YORK STREET.
TORONTO.



The WINDMILL that beat the World

WE show an engraving of our "Imperial" Windmill outfit exactly where it stood and defeated the windmill world. There were 21 American, British and Canadian manufacturers in the trial which extended for two months, and was the most thorough and severe which ever took place.

Trial held by Royal Agricultural Society in England.

We feel proud of our Canadian production. Don't you?

Made by **Goold, Shapley & Muir Co., Limited**
BRANTFORD, CANADA

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