

lack nothing in energy, they have completely failed to win the confidence of the Argentines.

Yet the educated Argentine feels, as foreigners are quick to notice, that the amalgam of races, with the Italian leavening the whole, is creating a new people. The Argentine lad is quick-witted and adaptable, and he is alert to learn the ways of the foreigner. So, though it is true enough that you find Englishmen at the head of many of the great concerns, the Argentine is pushing his way in and sometimes beating the foreigner at his own game.

The new spirit is revealed in the way the young Argentine is taking to sport besides horse-racing: rowing, tennis, and particularly football. As every child born in the Republic is by law an Argentine, it is subject for notice that many young English fellows native born are more Argentine than those of Spanish and Italian parentage. It is inevitable that, proportionately, the strictly Spanish population will decrease. But the Spanish language remains. It has a hold in the Western continent from Mexico to Patagonia.

Notwithstanding all that has been accomplished, one has only to look at a map to realise this region is to be the home for the overflow of Latin Europe, and that the scope of commerce at present is slight compared with its probable dimensions within a few years. Having some acquaintance with the great business countries of the world, I say unreservedly that if I had a son, and intended to put him into commerce in the hope of his making a fortune quickly,