

# ...And Increase Your Profits.

## Start

- General contract awarded
- Work to begin within 60 days

**This Report:** shows name and address of successful GC; and indicates work will start within a few days

## Action Steps

- Make one more try for an order.
- Close out activity files.
- Prepare list of active and successful general contractors to tailor promotional efforts.
- Ask for successful subcontractors.
- File by competitor (knowledge of workload will help in future bidding).

Report date: 3/12/90	Last report: 2/15/90	First report: 8/10/89	Dodge project: #850000450-7					
<b>Office Building</b>								
5 Main St., Mahwah NJ, (Bergen Co.)								
<p>• Status: GC awarded, construction to start April 1, bid date February 15.</p> <p>Target start date: 04/19/90.</p> <p>Owner: Grant Development Company, Andrew Smith (Vice President), 2160 Louis Road, Ft. Lee NJ 07470, (201-694-6070).</p> <p>Architect: Michael Miller, 3301 Elm St., Paramus NJ 07652, (201-999-1010), Fax: 201-123-4567.</p> <p>Structural engineer: Paul Beck Assocs., 122 Parish Dr., Wayne NJ 07470, (201-694-6070).</p> <p>Mechanical engineer: Erica Bosco, 555 Broadway, New York NY 10020, (212-212-3841).</p> <p>Electrical engineer: Mitch Murray, 122 Parish Dr., Rutherford NJ 07070, (201-988-1234), Fax: 201-123-4567.</p>								
<p>Structural information: 3 stories above grade / 30,000 total square feet / site work: landscaping / foundations: spread footings / slab-basement: slab-on-grade / building frame: structural steel frame / floor construction: metal deck with concrete decking / floor support: metal joists / roof construction: metal deck with concrete topping / stair system: steel plate.</p> <p>Exterior: Windows: aluminum / doors: sectional overhead doors / roof materials: built-up roofing.</p> <p>Interior: Partitions: gypsum board / ceiling finishes: acoustical ceilings / fire protection: sprinkler system.</p> <p>General contractor: Brian construction Co., 100 Mill Ln., Mountainside NJ 07091, (201-555-7812).</p>								
			<table border="1"> <tr><td>Start</td></tr> <tr><td>Project Estimate</td></tr> <tr><td>\$2,989,000</td></tr> <tr><td>Type of Work</td></tr> <tr><td>New</td></tr> </table>	Start	Project Estimate	\$2,989,000	Type of Work	New
Start								
Project Estimate								
\$2,989,000								
Type of Work								
New								
			<p><b>Dodge Reports</b> For Poor Construction Co.</p>					

## Construction

- Subcontractors awarded
- Work started.

**This Report:** identifies subcontractors who will work on the project.

## Action Steps

- Make a final try for an order.
- Review successful subcontractors and build mailing list.
- Get final commitment on materials quoted during bidding stage.

Report date: 4/12/90	Last report: 3/12/90	First report: 8/10/89	Dodge project: #890000450-8					
<b>Office Building</b>								
5 Main St., Mahwah NJ, (Bergen Co.)								
<p>• Status: On foundations.</p> <p>Owner: Grant Development Company, Andrew Smith (Vice President), 2160 Louis Road, Ft. Lee NJ 07470, (201-694-6070).</p> <p>Architect: Michael Miller, 3301 Elm St., Paramus NJ 07652, (201-999-1010), Fax: 210-123-4567.</p> <p>Structural engineer: Paul Beck Assocs., 122 Parish Dr., Wayne NJ 07470, (201-694-6070).</p> <p>Mechanical engineer: Erica Bosco, 555 Broadway, New York NY 10020, (212-212-3841).</p> <p>Electrical engineer: Mitch Murray, 122 Parish Dr., Rutherford NJ 07070, (201-988-1234), Fax: 201-123-4567.</p> <p>Structural information: 3 stories above grade / 30,000 total square feet.</p>								
<p>General contractor: Brian Construction Co., 100 Mill Ln., Mountainside NJ 07091, (201-555-7812).</p> <p>Concrete: Central Construction, 5 Lilac Ln., Carlstadt NJ 07072, (201-737-0928).</p> <p>Earthwork: Eli's Excavation Co., 1234 Green St., Paramus NJ 07652, (201-935-7970).</p> <p>Electrical: Reliable Electric, 777 Thomas St., Paramus NJ 07650, (201-532-1092).</p> <p>HVAC: Hal's Heating, 27 Court St., Newark NJ 07101, (201-576-9810).</p> <p>Masonry: Mike Masonry, 890 South St., Woodridge NJ 07075, (201-345-6768).</p> <p>Plumbing: Paul's Plumbing, 456 Columbia Blvd., Paramus NJ 07652, (201-987-4532).</p>								
			<table border="1"> <tr><td>Construct</td></tr> <tr><td>Project Estimate</td></tr> <tr><td>\$2,989,000</td></tr> <tr><td>Type of Work</td></tr> <tr><td>New</td></tr> </table>	Construct	Project Estimate	\$2,989,000	Type of Work	New
Construct								
Project Estimate								
\$2,989,000								
Type of Work								
New								
			<p><b>Dodge Reports</b> For Poor Construction Co.</p>					