Company Summary

Gow Trainer Ltd. was established in 1974 and for the past five years has been manufacturing and distributing rehabilitation and strength training equipment. The company offers three different models, particularly suited for use by the disabled: the Horizontal Slider for analysing and training the upper or lower body; the Strider for leg training; and the G2 Max for strengthening the rotational muscles of the ankle, knee, hip and thoracic spine. All products are marketed across North America. Currently, the company is developing and testing other, more specific pieces of equipment and expanding its distribution network.

Graphic Controls Canada Limited

P.O. Bag 5500 215 Herbert Street Gananoque, Ontario Canada K7G 2Y7

Tel: (613) 382-4733 Fax: (613)382-7036 Telex: 066-3216

Contact: David McKennitt

Medical Sales & Marketing Manager

Branch Offices

Miller Graphic Controls Pty., Ltd. P.O. Box 199 Clifton Hill, Victoria Australia 3068 61-3-481-2022

Controles Graficos S.A. de C.V. Apartado Postal M-8712 Mexico 1, D.F. Codigo Postal 06000 (905) 569-1911

Controles Graficos Ibericos, S.A. Samaniego, 9 Poligone Las Mercedes 28022 Madrid, Spain 34-1-747-0444

Products/Services

Disposable electrocardiograph (ECG) electrodes • Fetal monitoring charts • Ultrasound gels • Data recording chart paper • ECG monitoring cable and recording charts • Disposable daily exposure detection badge for ethylene oxide

Current Export Markets

U.S.A., Europe, Asia, Latin America, Caribbean, Australia

Company Summary

Established in 1909, Graphic Controls Canada Limited is one of Canada's leading manufacturers of medical disposable products. The company's 5,850-squaremetre (65,000-square-foot) manufacturing, office, and research and development facilities employ 198 people; sales and distribution outlets are located in four major centres across Canada. Graphic Controls' products are marketed to health care institutions under the trade name, Medi-Trace. Instrument recording charts are

manufactured under foreign licence and not available for sale in the United States. The company recently introduced the dTect badge, a device for detecting the daily exposure for ethylene oxide to one part-per-million without instrumentation.



Medi-Trace brand electrocardiograph electrodes manufactured by Graphic Controls.

G. Brunatti & Sons Ltd.

P.O. Box 454 Parry Sound, Ontario Canada P2A 2X5

Tel: (705) 746-5622 Fax: (705) 746-8688

Contact: David Brunatti Vice-President

Products/Services

Emergency evacuation stretcher

Company Summary

Established in 1939, G. Brunatti & Sons Ltd. manufactures soft goods and speciality products for health care facilities and institutions as well as other industries. The company's evacuation stretcher was originally designed for St. Joseph's Hospital, a chronic care facility in Northern Ontario, to evacuate totally dependent patients. The device minimizes physical strength requirements to safely rescue or transport victims from the area of danger. G. Brunatti & Sons is licensed to market the device internationally.